# Consolidated Balance Sheet March 31, 2023

			Thousands of U.S. Dollars
	Millions		(Note 1)
ASSETS	2023	2022	2023
CURRENT ASSETS:			
Cash and cash equivalents (Notes 2.e and 16)	¥ 185,374	¥ 182,645	\$ 1,388,254
Notes and accounts receivable, and contract assets (Notes 16 and 17):			
Trade	216,251	218,923	1,619,494
Installment (Note 6)	50,509	48,055	378,262
Allowance for doubtful accounts	(1,474)	(1,457)	(11,039)
Inventories (Note 7)	2,580	2,216	19,324
Prepaid expenses and other current assets	31,407	30,463	235,204
Total current assets	484,647	480,845	3,629,499
PROPERTY, PLANT AND EQUIPMENT—At cost:			
Land	179,811	179,651	1,346,601
Buildings and structures	381,219	376,844	2,854,930
Vehicles	196,141	197,105	1,468,888
Machinery and equipment	133,693	135,149	1,001,222
Leased assets (Note 15)	47,257	39,653	353,909
Construction in progress	12,379	3,165	92,706
Others	5,124	2,471	38,370
Total	955,624	934,038	7,156,626
Accumulated depreciation	(512,607)	(504,159)	(3,838,891)
Net property, plant and equipment	443,017	429,879	3,317,735
INVESTMENTS AND OTHER ASSETS:		00.040	
Investment securities (Notes 8 and 16)	32,236	33,942	241,415
Investments in and advances to unconsolidated subsidiaries and affiliates, net of valuation allowance of ¥482 million (\$3,607 thousand) in 2023 and ¥439 million in 2022 (Note 16)	13,173	17,882	98,653
Long-term loans	2,126		
Software	38,150	1,872 38,588	15,921 285,703
Lease deposits	22,318	20,519	167,137
Deferred tax assets (Note 14)	64,292	20,519 54,198	481,478
Other assets (Notes 2.k and 11)	7,628	9,130	57,128
Total investments and other assets	179,923		
		176,131	1,347,435
IUIAL	¥1,107,587	¥1,086,855	\$ 8,294,669

See notes to consolidated financial statements.

	Millions	s of Yen	Thousands o U.S. Dollars (Note 1)
LIABILITIES AND EQUITY	2023	2022	2023
CURRENT LIABILITIES:			
Short-term bank loans (Notes 10 and 16)	¥ 10,000	¥ 15,000	\$ 74,8
Current portion of long-term debt (Notes 10 and 16)	5,415	4,850	40,5
Notes and accounts payable:			
Trade	160,766	165,346	1,203,9
Other	10,463	18,440	78,3
Income taxes payable	16,912	14,396	126,6
Accrued expenses	80,849	81,905	605,4
Deferred profit on installment sales (Notes 6 and 16)	4,798	4,714	35,9
Other current liabilities (Notes 12 and 17)	55,556	48,156	416,0
Total current liabilities	344,759	352,807	2,581,8
LONG-TERM LIABILITIES:			
Long-term debt (Notes 10 and 22)	32,859	26,038	246,0
Liability for employees' retirement benefits (Notes 2.k and 11)	98,295	94,142	736,1
Deferred tax liabilities (Note 14)	482	1,914	3,6
Other long-term liabilities (Note 12)	14,762	13,720	110,5
Total long-term liabilities	146,398	135,814	1,096,3
COMMITMENTS LIABILITIES (Note 15) EQUITY (Notes 13 and 22):			
Common stock—authorized, 1,787,541,000 shares in 2023 and 2022; issued, 379,824,892 shares in 2023 and 388,575,592 shares in 2022	127,235	127,235	952,8
Capital surplus	36,839	36,813	275,8
Retained earnings	473,892	464,495	3,548,9
Treasury stock—at cost, 17,552,067 shares in 2023 and 22,084,421 shares in 2022	(39,836)	(49,552)	(298,3
Accumulated other comprehensive income:			
Unrealized gain on available-for-sale securities	9,280	11,499	69,5
Foreign currency translation adjustments	1,782	(513)	13,3
Remeasurements of defined employees' retirement benefit plans (Notes 2.k and 11)	1,189	566	8,9
Total	610,381	590,543	4,571,1
Non-controlling interests	6,049	7,691	45,3
Total equity	616,430	598,234	4,616,4



# **Consolidated Statement of Income**

Year Ended March 31, 2023

	U.S		Thousands of U.S. Dollars
	Millions 2023	2022	(Note 1) 2023
OPERATING REVENUES (Note 17)	¥1.800.668	¥1.793.618	\$13,485,121
	¥1,000,000	<b>∓</b> 1,733,010	\$13,40 <u>5,12</u> 1
OPERATING COSTS AND EXPENSES:			
Operating costs	1,687,242	1,654,085	12,635,674
Selling, general and administrative expenses	53,341	62,333	399,473
Total operating costs and expenses	1,740,583	1,716,418	13,035,147
Operating profit	60,085	77,200	449,974
OTHER INCOME (EXPENSES):			
Interest and dividend income	1,915	1,562	14,341
Interest expense	(905)	(786)	(6,777
Loss on sales and disposal of property, plant and equipment—net	(404)	(361)	(3,027
Loss on impairment of long-lived assets (Note 9)	(1,995)	(2,420)	(14,938
Gain on sales of investment securities—net (Note 8)	1,966	14,431	14,723
Loss on sales of shares of subsidiaries and affiliates—net		(2,222)	
Loss on valuation of investment securities (Note 8)	(2)	(49)	(17
(Loss) gain on investments in investment partnerships	(257)	4,510	(1,927
Share of loss of entities accounted for using equity method	(4,159)	(243)	(31,144
Provision of allowance for doubtful accounts in unconsolidated subsidiaries and affiliates	(27)	(57)	(204
Gain on liquidation of subsidiaries		1,210	
Gain on transition of retirement benefit plan (Note 11)		1,420	
Loss on revision of retirement benefit plan (Note 11)		(14,999)	
Dismantlement expenses	(754)		(5,645
Other—net	1,353	1,844	10,130
Other (expenses) income—net	(3,269)	3,840	(24,485
PROFIT BEFORE INCOME TAXES	56,816	81,040	425,489
INCOME TAXES (Note 14):			
Current	23,018	29,293	172,376
Deferred	(11,624)	(5,325)	(87,049
Total income taxes	11,394	23,968	85,327
PROFIT	45,422	57,072	340,162
(LOSS) PROFIT ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	(476)	1,116	(3,569
PROFIT ATTRIBUTABLE TO OWNERS OF PARENT	¥ 45,898	¥ 55,956	\$ 343,731

	Ye	en	U.S. Dollars (Note 1)
	2023	2022	2023
PER SHARE OF COMMON STOCK (Notes 2.q and 19):			
Basic earnings	¥126.64	¥151.03	\$0.95
Cash dividends applicable to the year	46.00	46.00	0.34

See notes to consolidated financial statements.

# Consolidated Statement of Comprehensive Income Year Ended March 31, 2023

	Millions	of Yen	Thousands of U.S. Dollars (Note 1)
	2023	2022	2023
PROFIT	¥45,422	¥57,072	\$340,162
OTHER COMPREHENSIVE INCOME (Note 18):			
Unrealized loss on available-for-sale securities	(2,223)	(5,415)	(16,644)
Foreign currency translation adjustments	2,292	794	17,168
Remeasurements of defined employees' retirement benefit plans	677	(5,283)	5,070
Share of other comprehensive income of entities accounted for using equity method	(54)	108	(407)
Total other comprehensive income (loss)	692	(9,796)	5,187
COMPREHENSIVE INCOME	¥46,114	¥47,276	\$345,349
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:			
Owners of parent	¥46,597	¥47,210	\$348,968
Non-controlling interests	(483)	66	(3,619)

See notes to consolidated financial statements.



# Consolidated Statement of Changes in Equity Year Ended March 31, 2023

	Thousands					Millions	of Yen				
						Accumulated	Other Compreher	sive Income			
	Outstanding Number of Shares of Common Stock	Common Stock	Capital Surplus	Retained Earnings	- Treasury Stock	Unrealized Gain on Available- for-Sale Securities	Foreign Currency Translation Adjustments	Remeasurements of Defined Employees' Retirement Benefit Plans	Total	Non-controlling Interests	Total Equity
BALANCE, APRIL 1, 2021	371,025	¥127,235	¥36,813	¥431,572	¥(39,549)	¥15,884	¥(1,317)	¥ 5,730	¥576,368	¥ 7,919	¥584,287
Cumulative effects of changes in accounting policies	1			(3,343)					(3,343)	(229)	(3,572)
RESTATED BALANCE	· · · · ·	127,235	36,813	428,229	(39,549)	15,884	(1,317)	5,730	573,025	7,690	580,715
Profit attributable to owners of parent				55,956					55,956		55,956
Cash dividends, ¥53 per share				(19,690)					(19,690)		(19,690)
Purchase of treasury stock	(4,534)				(10,003)				(10,003)		(10,003)
Disposal of treasury stock											
Net change in the year						(4,385)	804	(5,164)	(8,745)	1	(8,744)
BALANCE, MARCH 31, 2022	366,491	127,235	36,813	464,495	(49,552)	11,499	(513)	566	590,543	7,691	598,234
Profit attributable to owners of parent				45,898					45,898		45,898
Cash dividends, ¥46 per share				(16,784)					(16,784)		(16,784)
Purchase of treasury stock	(4,218)				(10,001)				(10,001)		(10,001)
Disposal of treasury stock											
Retirement of treasury stock				(19,717)	19,717						
Change in equity related to transaction with non-controlling shareholders			26						26		26
Net change in the year						(2,219)	2,295	623	699	(1,642)	(943)
BALANCE, MARCH 31, 2023	362,273	¥127,235	¥36,839	¥473,892	¥(39,836)	¥ 9,280	¥ 1,782	¥ 1,189	¥610,381	¥ 6,049	¥616,430

	_					Thousands of U.S	. Dollars (Note 1)				
					_	Accumulated	Other Comprehe	ensive Income			
		Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Unrealized Gain on Available- for-Sale Securities	Foreign Currency Translation Adjustments	Remeasurements of Defined Employees' Retirement Benefit Plans	Total	Non-controlling Interests	Total Equity
BALANCE, MARCH 31, 2022		\$952,856	\$275,693	\$3,478,579	\$(371,089)	\$ 86,114	\$(3,844	\$4,238	\$4,422,547	\$ 57,597	\$4,480,144
Profit attributable to owners of parent				343,731					343,731		343,731
Cash dividends, \$0.34 per share				(125,693)					(125,693)		(125,693)
Purchase of treasury stock					(74,903)				(74,903)		(74,903)
Disposal of treasury stock					2				2		2
Retirement of treasury stock			(1)	(147,662)	147,663						
Change in equity related to transaction with non-controlling shareholders			194						194		194
Net change in the year						(16,614)	17,187	4,664	5,237	(12,293)	(7,056)
BALANCE, MARCH 31, 2023		\$952,856	\$275,886	\$3,548,955	\$(298,327)	\$ 69,500	\$13,343	\$8,902	\$4,571,115	\$ 45,304	\$4,616,419

See notes to consolidated financial statements.

# Consolidated Statement of Cash Flows

Year Ended March 31, 2023

	Millions	of Ven	Thousands U.S. Dollars (Note 1)
	2023	2022	2023
OPERATING ACTIVITIES:			
Profit before income taxes	¥ 56,816	¥ 81,040	\$ 425,4
Adjustments for:			
Income taxes—paid	(21,160)	(46,738)	(158,4
Depreciation and amortization	41,626	35,570	311,7
Loss on sales and disposal of property, plant and equipment—net	404	361	3,0
Loss on impairment of long-lived assets	1,995	2,420	14,9
Gain on sales of investment securities—net	(1,966)	(14,431)	(14,7
Loss on sales of shares of subsidiaries and affiliates—net		2,222	
Loss on valuation of investment securities	2	49	
Share of loss of entities accounted for using equity method	4,159	243	31,1
Changes in assets and liabilities, net of effects from previously consolidated subsidiaries:			
Decrease (increase) in notes and accounts receivable	1,234	(13,434)	9,2
(Increase) decrease in inventories	(357)	144	(2,6
(Decrease) increase in notes and accounts payable	(5,259)	11,537	(39,3
Increase in liability for employees' retirement benefits	4,634	21,823	34,7
Other—net	7,826	(28,789)	58,6
Total adjustments	33,138	(29,023)	248,1
Net cash provided by operating activities	89,954	52,017	673,6
NVESTING ACTIVITIES:			
Proceeds from sale of property, plant and equipment	1,391	348	10,4
Purchases of property, plant and equipment	(35,435)	(40,779)	(265,3
Proceeds from sales of investment securities	2,787	18,638	20,8
Purchases of investment securities	(1,752)	(5,690)	(13,1
Decrease in investments in and advances to unconsolidated subsidiaries and affiliates	3,068	1,423	22,9
Payment for sales of shares of subsidiaries resulting in change in scope of consolidation (Note 21)	0,000	(7,313)	
Collection of loans	1,210	1,259	9,0
Payment of loans	(1,375)	(1,466)	(10,
Other	(19,314)	(25,363)	(144,0
Net cash used in investing activities	(49,420)	(58,943)	(370,
INANCING ACTIVITIES:	(,,	(	(01.07
Repayments of short-term debt—net	(10,690)	(10,663)	(80,0
Repayments of long-term debt	(10,000)	(14,000)	(00)
Dividends paid	(17,151)	(19,741)	(128,4
Purchase of treasury stock—net	(10,025)	(10,057)	(75,0
Proceeds from sales of shares of subsidiaries not resulting in change in scope of consolidation	19	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Purchase of shares of subsidiaries not resulting in change in scope of consolidation (Note 5)	(778)		(5,8
Other	7	5	
Net cash used in financing activities	(38,618)	(54,456)	(289,2
FOREIGN CURRENCY TRANSLATION ADJUSTMENTS DN CASH AND CASH EQUIVALENTS	706	701	5,2
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	2,622	(60,681)	19,6
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	180,604	241,285	1,352,5
CASH AND CASH EQUIVALENTS, END OF YEAR (Note 2.e)	¥183,226	¥180,604	\$1,372,1
NON-CASH INVESTING AND FINANCING ACTIVITIES:			
Newly recorded assets related to lease transactions	¥ 11,386	¥ —	\$ 85,2
Newly recorded liabilities related to lease transactions	11,797		88,3

\*The amounte of newly recorded access and liabilities related to lease transactions for the fieral year ended March 31-2022 are omitted due to immateriality

Year Ended March 31, 2023

#### 1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations, and in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications and rearrangements have been made in the 2022 consolidated financial statements to conform them to the classifications and presentations used in 2023.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which Yamato Holdings Co., Ltd. (the "Company") is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥133.53 to \$1, the approximate rate of exchange at March 31, 2023. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Consolidation -- The consolidated financial statements as of March 31, 2023, include the accounts of the Company and its 29 (30 in 2022) significant subsidiaries (together, the "Group").

Effective from the fiscal year ended March 31, 2023, Yamato Web Solutions Co., Ltd. has been excluded from the scope of consolidation due to absorption-type mergers in which Yamato System Development Co., Ltd. is the surviving company.

Under the control and influence concepts, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method.

The unconsolidated subsidiaries, whose combined assets, net sales, profit and retained earnings in the aggregate are not significant to the consolidated financial statements, have not been consolidated with the Company.

There were 24 (22 in 2022) affiliates accounted for by the equity method.

Effective from the fiscal year ended March 31, 2023, Sweetmag Solutions (M) Sdn. Bhd. and one other company have been included in the scope of equity method due to GDEX BHD., an affiliate accounted for using equity method, newly acquiring their shares.

Investments in the unconsolidated subsidiaries and several affiliates not accounted for by equity method are stated at cost, less a valuation allowance representing possible losses on the investments that are deemed to be other than temporary. If the equity method of accounting had been applied to the investments in such companies, the effect on the accompanying consolidated financial statements would not be material.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is also eliminated.

#### b. Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements-

Under Accounting Standards Board of Japan ("ASBJ") Practical Issues Task Force ("PITF") No. 18, "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements," the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America tentatively may be used for the consolidation process, except for the following items that should be adjusted in the consolidation process so that profit is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs of R&D; (d) cancellation of the fair value model accounting for property, plant and equipment and investment properties and incorporation of the cost model accounting; and (e) recording a gain or loss through profit or loss on the sale of an investment in an equity instrument for the difference between the acquisition cost and selling price, and recording impairment loss through profit or loss for other-than-temporary declines in the fair value of

an investment in an equity instrument, where a foreign subsidiary elects to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument.

c. Unification of Accounting Policies Applied to Foreign Affiliated Companies for the Equity Method-ASBJ Statement No. 16, "Accounting Standard for Equity Method of Accounting for Investments," requires adjustments to be made to conform the affiliate's accounting policies for similar transactions and events under similar circumstances to those of the parent company when the affiliate's financial statements are used in applying the equity method, unless it is impracticable to determine such adjustments. In addition, financial statements prepared by foreign affiliated companies in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America tentatively may be used in applying the equity method if the following items are adjusted so that profit is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs of R&D; (d) cancellation of the fair value model accounting for property, plant and equipment and investment properties and incorporation of the cost model accounting; and (e) recording a gain or loss through profit or loss on the sale of an investment in an equity instrument for the difference between the acquisition cost and selling price, and recording impairment loss through profit or loss for other-than-temporary declines in the fair value of an investment in an equity instrument, where a foreign affiliate elects to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument.

d. Revenue Recognition-Principal performance obligations in the principal businesses relating to revenues recognized from contracts with customers in the Group and the normal timing of satisfaction of performance obligation (the normal timing of recognizing revenues) are as follows: (1) Retail Business Unit

Retail Business Unit mainly provides small-parcel delivery services such as TA-Q-BIN. In this service, the Group provides a service to collect and deliver cargoes at the customer's request based on a contract with the customer, and revenue from this service is recognized in accordance with satisfaction of performance obligations measured by the progress of delivery, because other companies are not required to perform the transportation process that has already been performed, even if delivery to the designated delivery destination cannot be completed.

#### (2) Corporate Business Unit

In addition to the same transportation services as Retail Business Unit, Corporate Business Unit provides logistics support services, such as cargo storage and logistics services for inbound and outbound shipments, in order to provide value to the entire supply chain of its customers. The Group provides logistics support services, which include the collection, storage, packing, and delivery of cargo based on contracts with customers, and recognizes each contractually agreed-upon process as a performance obligation, and recognizes revenue for each process under contract in accordance with satisfaction of performance obligations measured by the progress of the work, as the customer receives the economic benefit of the work as it progresses.

e. Cash Equivalents -- Cash equivalents in the consolidated statement of cash flows are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value. Cash equivalents in the consolidated statement of cash flows include time deposits, certificates of deposit, and mutual funds investing in bonds that represent short-term investments, all of which mature or become due within three months of the date of acquisition. The difference between cash and cash equivalents in the accompanying consolidated balance sheet and cash and cash equivalents in the accompanying consolidated statement of cash flows was as follows:

Cash and cash equivalents presented in the consolidated Time deposits due beyond three months Cash and cash equivalents presented in the consolidated s

f. Inventories -- Inventories are stated at the lower of cost determined by the first-in, first-out method or net selling value.

	Millions	s of Yen	Thousands of U.S. Dollars
	2023	2022	2023
d balance sheet	¥185,374	¥182,645	\$1,388,254
	(2,148)	(2,041)	(16,087)
statement of cash flows	¥183,226	¥180,604	\$1,372,167

g. Investment Securities-Investment securities are classified and accounted for, depending on management's intent, as follows: (1) trading securities, which are held for the purpose of earning capital gains in near term, are reported at fair value, and the related unrealized gains and losses are included in earnings; (2) held-to-maturity debt securities, for which there is a positive intent and ability to hold to maturity, are reported at amortized cost; and (3) available-for-sale securities, which are not classified as either of the aforementioned securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity. The Group had no trading securities at March 31, 2023 and 2022.

Equity securities with no market price and investments in capital are stated at cost determined by the moving-average method.

Investments in the limited partnership for investment partnerships and similar partnerships, which are deemed to be securities pursuant to Article 2, Paragraph 2 of the Financial Instruments and Exchange Act are stated at net amount of equity interest in the partnership based on the most recent financial statements available according to the reporting date stipulated in the partnership agreement.

For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income

h. Property, Plant and Equipment-Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment excluding leased assets is computed by the straight-line method. Depreciation of leased assets is computed by the straight-line method over the lease period with no residual value carried.

The range of useful lives is principally as follows:

Buildings and structures	7–60 years
Vehicles	2- 7 years
Machinery and equipment	2–20 years

Maintenance and repairs, including minor renewals and improvements, are charged to income as incurred.

i. Long-Lived Assets - The Group reviews its long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

j. Other Assets - Amortization of intangible assets is computed by the straight-line method.

Depreciation of leased assets is computed by the straight-line method over the lease period with no residual value carried.

k. Retirement and Pension Plans-The Company and consolidated subsidiaries mainly have contributory trusted pension plans and unfunded retirement benefit plans. In addition, defined contribution retirement plans were introduced along with these defined benefit retirement plans.

In calculating the retirement benefit obligations, the straight-line basis is used in determining the amount of the expected retirement benefit obligations attributed to service performed up to the end of the current fiscal year.

Past service costs are recognized in profit or loss in full in the fiscal year in which it arises. Actuarial gains and losses are amortized on a straight-line basis over a period within the average remaining service period of the eligible employees (mainly five years) on and after the fiscal year following the fiscal year in which it arises.

Actuarial gains and losses are recognized within equity on the consolidated balance sheet after adjusting for tax effects, and funded status is recognized as a liability or asset.

I. Asset Retirement Obligations - An asset retirement obligation is recorded for a legal obligation imposed either by law or contract that results from the acquisition, construction, development, and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset.

The asset retirement obligation is recognized as the sum of the discounted cash flows required for future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of the asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as reconciliation to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

m. Leases-For a lessee, all finance lease transactions are capitalized to recognize lease assets and lease obligations in the balance sheet.

For a lessor, all finance leases that deem to transfer ownership of the leased property to the lessee are recognized as lease receivables, and all finance leases that deem not to transfer ownership of the leased property to the lessee are recognized as investments in leases.

n. Income Taxes - The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted income tax rates to the temporary differences. The Company and certain domestic consolidated subsidiaries will transition from the non-consolidated taxation system to the Japanese Group Relief System because they submitted the application for the Japanese Group Relief System during fiscal year ended March 31, 2023 and the approval was granted at April 1, 2023. In addition, the Company has adopted the ASBJ PITF No. 42, "Practical Solution on the Accounting and Disclosure Under the Group Tax Sharing System" with respect to the accounting treatment and disclosure related to tax effect accounting for national and local corporate income taxes from the end of the fiscal year ended March 31, 2023.

o. Foreign Currency Transactions - All short and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese ven at the exchange rates at the balance sheet date.

p. Foreign Currency Financial Statements - The balance sheet accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rate as of the balance sheet date except for equity, which is translated at the historical rate. Differences arising from such translation are shown as "Foreign currency translation adjustments" under accumulated other comprehensive income in a separate component of equity.

exchange rates as of the balance sheet date.

q. Per Share Information-Basic earnings per share is computed by dividing profit attributable to common shareholders by the weighted-average number of common shares outstanding for the period, retroactively adjusted for stock splits. Diluted earnings per share reflects the potential dilution that could occur if securities were exercised or converted into common stock. Diluted earnings per share of common stock assumes full conversion of the outstanding convertible notes and bonds at the beginning of the year (or at the time of issuance) with an applicable adjustment for related interest expense, net of tax, and full exercise of outstanding warrants.

For the years ended March 31, 2023 and 2022, diluted earnings per share is not disclosed because the Company had no dilutive securities.

Cash dividends per share presented in the accompanying consolidated statement of income are dividends applicable to the respective fiscal years, including dividends to be paid after the end of the year.

r. Accounting Changes and Error Corrections -- Under ASBJ Statement No. 24, "Accounting Standard for Accounting Policy Disclosures, Accounting Changes and Error Corrections," and ASBJ Guidance No. 24, "Guidance on Accounting Standard for Accounting Policy Disclosures, Accounting Changes and Error Corrections," accounting treatments are required as follows:

Revenue and expense accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current

(1) Changes in Accounting Policies—When a new accounting policy is applied following revision of an accounting standard, the new policy is applied retrospectively unless the revised accounting standard includes specific transitional provisions, in which case the entity shall comply with the specific transitional provisions. (2) Changes in Presentation-When the presentation of financial statements is changed, prior-period financial statements are reclassified in accordance with the new presentation. (3) Changes in Accounting Estimates—A change in an accounting estimate is accounted for in the period of the change if the change affects that period only, and is accounted for prospectively if the change affects both the period of the change and future periods. (4) Corrections of Prior-Period Errors—When an error in prior-period financial statements is discovered, those statements are restated.

s. Performance-Based Share Remuneration Plan "Board Benefit Trust (BBT)"-The Company has introduced a performance-based share remuneration plan "Board Benefit Trust (BBT)" for the directors (except for outside directors) and executive officers who do not concurrently serve as directors of the Company ("Officers"). This plan purports to further enhance the connection between Officers' remuneration and performance and share value of the Company, and raise their motivation to make contributions to increase the Company's long-term performance and corporate value by sharing not only the benefits of a rise in share prices but also the risk of a decline in share prices with shareholders.

The Plan is a performance-based share remuneration plan in which the trust acquires the Company's shares using money contributed by the Company as the source of funds, and Officers are provided with the Company's shares and cash equivalent to the market value of the Company's shares ("Shares of the Company") through the trust in accordance with "Regulation for Benefit of Shares to Officers" established by the Company. As a general rule, Officers shall be entitled to receive Shares of the Company at the time of retirement.

The Company applies the same accounting method as stipulated in the ASBJ PITF No.30, "Practical Solution on Transactions of Delivering the Company's Own Stock to Employee etc. through Trusts."

The book value (excluding incidental costs) of the Company's shares held by the trust bank is accounted for as treasury stock in the equity section of the Company's consolidated balance sheet. The book value and number of treasury stock held by the trust bank at March 31, 2023 and 2022, were both ¥1,376 million (\$10,308 thousand) and 483,700 shares, respectively.

#### 3. SIGNIFICANT ACCOUNTING ESTIMATE

Impairment of Long-Lived Assets

Amount recorded in the consolidated financial statements for the current fiscal year based on accounting estimates that may have a material impact on the consolidated financial statements for the following fiscal year are as follows:

	Millions	of Yen	Thousands of U.S. Dollars
	2023	2022	2023
Property, plant and equipment	¥443,017	¥429,879	\$3,317,735
Intangible assets	43,759	45,646	327,712

In cases where there are indications that an asset may be impaired, an impairment test is performed based on the future cash flows generated by the asset. The cash-generating unit, which is used to determine whether it is necessary for an asset to recognize impairment loss, is the smallest unit in an asset group generating cash inflows generally independent of cash inflows from other assets or asset groups. The criteria of the asset groups are the management accounting classification and the unit used for investment decision making. In Yamato Transport Co., Ltd., the four businesses of Retail, Corporate, Global SCM, and EC were grouped as the smallest cash flow generating units, and assets associated with the Transportation division and the Head Office division were classified as common assets. Because the Retail Business Unit holds most of the above property, plant and equipment and intangible assets, the undiscounted future cash flows used in determining recognition of impairment losses on those assets of the business are based on future management plans that include significant assumptions, such as the unit price and the transaction volume of TA-Q-BIN. These assumptions may have a material impact on the consolidated financial statements for the following fiscal year and thereafter if it becomes necessary for them to be reconsidered due to uncertain economic conditions and the operating conditions of the Group.

#### 4. ADDITIONAL INFORMATION

Dissolution and Liquidation of Subsidiaries At the meeting held on February 17, 2023, the Board of Directors of the Company resolved to liquidate its consolidated subsidiaries, YAMATO ASIA PTE. LTD. and YAMATO INVESTMENT (HONG KONG) LIMITED.

Reasons for dissolution and liquidation The Company decided to liquidate YAMATO ASIA PTE. LTD. and YAMATO INVESTMENT (HONG KONG) LIMITED. The Company judged that reorganizing the current management structure based on previous overseas governance by abolishing intermediate holding companies was necessary. The purpose of liquidation is to reconstruct an appropriate governance framework that aligns with business scale, characteristics, country and region-specific factors, and the growth stage of overseas business.

Name, busine	ess and ownership of subsidiaries
Name:	YAMATO ASIA PTE. LTD.
Business:	Management of regional business in Sc
Ownership:	100% owned by the Company

Name: YAMATO INVESTMENT (HONG KONG) LIMITED Business: Ownership: 100% owned by the Company

Schedule of dissolution and liquidation Board of Directors Resolution (the Company): February 17, 2023 Extraordinary Meeting of Shareholders (companies involved): August 2023 (planned) Conclusion of liquidation: October 2023 (planned)

Financial situation of the subsidiaries YAMATO ASIA PTE. LTD.

Net assets: ¥3,676 million (\$27,527 thousand) Total assets: ¥3.768 million (\$28.216 thousand) Total liabilities: ¥92 million (\$689 thousand)

YAMATO INVESTMENT (HONG KONG) LIMITED Net assets: ¥6,172 million (\$46,223 thousand) Total assets: ¥6.176 million (\$46.252 thousand) Total liabilities: ¥4 million (\$29 thousand)

Effect on profit or loss due to the dissolution and liquidation The effect caused by expenses arising from the dissolution and liquidation of the subsidiaries on profit or loss is immaterial.

Significant effect on operating activities due to the dissolution and liquidation The effect caused by the dissolution and liquidation of the subsidiaries on operating activities is immaterial.

outheast Asia, business development and market research

Management of regional business in East Asia, business development and market research

#### 5. BUSINESS COMBINATIONS

#### Transactions under Common Control

a. Absorption-type Merger among Consolidated Subsidiaries

At the meeting held on January 20, 2022, the Board of Directors of the Company resolved to conclude contracts involving the absorption-type merger between Yamato System Development Co., Ltd. and Yamato Web Solutions Co., Ltd., which are consolidated subsidiaries of the Company, and they implemented the absorption-type merger on April 1, 2022.

#### 1. Outline of Business Combination

(1) Absorption-type merger in which Yamato System Development Co., Ltd. is the surviving company

Name and business of the companies involved in the business combination

#### Surviving company

Name:	Yamato System Development Co., Ltd. ("YSD")
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Research, development, information provision and consulting services for computer-based systems **Business:** Operation and management of information processing services and computer systems and related services

#### Dissolving company

Name:	Yamato Web Solutions Co., Ltd. ("YWS")
Business:	Worker dispatch services
	Fee-based employment placement services
	Research, development, information provision and consulting services for computer-based systems

#### Date of the business combination

April 1, 2022 (effective date)

#### Legal form of the business combination

Absorption-type merger with YWS as the dissolving company and YSD as the surviving company

#### Name of the company after the business combination

The name did not change.

#### (2) Outline and purpose of business combination

The purpose of the business combination is to improve growth potential of the business by further utilizing business resources and optimizing the professional personnel in the IT department through the absorption-type merger with YSD and YWS. YSD is responsible for the IT functions of the Yamato Group, and YWS provides design, construction, operation of website, and staffing services.

#### 2. Outline of Accounting Treatment

The transaction was accounted under common control in accordance with ASBJ Statement No. 21, "Accounting Standard for Business Combinations," and ASBJ Guidance No. 10, "Guidance on Accounting Standards for Business Combinations and Business Divestitures."

#### b. Additional Acquisition of Shares of Subsidiary

On September 26, 2022, the Company made Yamato Dialogue & Media Co., Ltd., which is a consolidated subsidiary of the Company, a wholly-owned subsidiary through additional acquisition of shares of Yamato Dialogue & Media Co., Ltd. held by DHL eCommerce Japan K.K.

#### 1. Outline of Business Combination

Name and business of the company involved in the business combination Name: Yamato Dialogue & Media Co., Ltd. Various businesses related to direct marketing Business:

#### Date of the business combination September 26, 2022 (effective date)

#### Legal form of the business combination Acquisition of shares from non-controlling shareholders

Name of the company after the business combination The name did not change.

#### Outline and purpose of business combination

The purpose of the business combination is to enhance growth potential of the business by increasing the efficiency of the managing process through making Yamato Dialogue & Media Co., Ltd. a wholly-owned subsidiary.

#### 2. Outline of Accounting Treatment

The transaction was accounted for as a transaction with non-controlling shareholder of transactions under common control in accordance with ASBJ Statement No. 21, "Accounting Standard for Business Combinations," and ASBJ Guidance No. 10, "Guidance on Accounting Standards for Business Combinations and Business Divestitures."

3. Matters related to Additional Acquisition of Shares of Subsidiary Acquisition cost and the breakdown are as follows:

Acquisition consideration: Total acquisition cost:

4. Change in Equity related to Transaction with Non-controlling Shareholders Main reason for the change in capital surplus Additional acquisition of shares of subsidiary

Increase in capital surplus by transaction with non-controlling shareholders ¥23 million (\$170 thousand)

## 6. INSTALLMENT RECEIVABLES

Sales recorded on the installment basis were 0.2% of operating revenues in both 2023 and 2022. Annual maturities of installment receivables at March 31, 2023, and related amortization of deferred profit on installment sales are as follows:

	Million	is of Yen	Thousands of	of U.S. Dollars
Year Ending March 31	Receivables	Deferred Profit on Installment Sales	Receivables	Deferred Profit on Installment Sales
2024	¥22,182	¥2,020	\$166,121	\$15,125
2025	10,876	1,150	81,451	8,616
2026	6,685	598	50,066	4,479
2027	3,838	324	28,742	2,424
2028	2,147	191	16,080	1,427
2029 and thereafter	4,781	515	35,802	3,858
Total	¥50,509	¥4,798	\$378,262	\$35,929

Cash and cash equivalents

¥613 million (\$4,587 thousand) ¥613 million (\$4,587 thousand)

### 7. INVENTORIES

Inventories at March 31, 2023 and 2022, consisted of the following:

	Million	s of Yen	Thousands of U.S. Dollars
	2023	2022	2023
Merchandise	¥ 169	¥ 187	\$ 1,265
Work in process	322	167	2,412
Raw materials and supplies	2,089	1,862	15,647
Total	¥2,580	¥2,216	\$19,324

### 8. INVESTMENT SECURITIES

Investment securities as of March 31, 2023 and 2022, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	<b>2023</b> 2022	2023	
Non-current:			
Marketable equity securities	¥21,001	¥21,562	\$157,274
Non-marketable equity securities	3,759	3,813	28,154
Other	7,476	8,567	55,987
Total	¥32,236	¥33,942	\$241,415

Information regarding each category of the securities classified as available-for-sale at March 31, 2023 and 2022, is as follows:

	Millions of Yen			
	2023			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale: Equity securities	¥10,807	¥10,448	¥254	¥21,001
		Million	s of Yen	
	2022			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale: Equity securities	¥10,643	¥11,572	¥653	¥21,562
		Thousands o	of U.S. Dollars	
		20	023	
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale: Equity securities	\$80,933	\$78,242	\$1,901	\$157,274

Information for available-for-sale securities, which were sold during the years ended March 31, 2023 and 2022, is as follows:

		Millions of Yen	
March 31, 2023	Proceeds	Realized Gains	Realized Losses
Available-for-sale:			
Equity securities	¥2,787	¥1,970	¥4
Other			
Total	¥2,787	¥1,970	¥4
		Millions of Yen	
March 31, 2022	Proceeds	Realized Gains	Realized Losses
Available-for-sale:			
Equity securities	¥18,638	¥14,431	¥—
Other			
Total	¥18,638	¥14,431	¥—

	Thousands of U.S. Do		
March 31, 2023	Proceeds	Realized Gains	Realized Losses
Available-for-sale:			
Equity securities	\$20,870	\$14,757	\$34
Other	4		
Total	\$20,874	\$14,757	\$34

Loss on valuation of available-for-sale securities for the years ended March 31, 2023 and 2022, were ¥2 million (\$17 thousand) and ¥49 million, respectively.

## 9. LONG-LIVED ASSETS

The Group reviewed its long-lived assets for impairment as of the years ended March 31, 2023 and 2022. Upon review, due to no future use, continuous operating losses of those units or significant declines in market prices, the Group recognized an impairment loss of ¥1,995 million (\$14,938 thousand) as other expense for the asset groups of Credit Card Payment Business Unit of Yamato Credit Finance Co., Ltd. and 4 other asset groups for the year ended March 31, 2023, and ¥2,420 million as other expense for the asset groups of the head office and the Tokyo Regional Branch of Yamato Home Convenience Co., Ltd. and 6 other asset groups for the year ended March 31, 2022. The carrying amounts of the relevant asset groups were written down to their recoverable amounts. In the case where the net selling prices were used as recoverable amounts, idle assets were evaluated at zero, and the relevant asset groups other than idle assets were evaluated mainly based on Real Estate Appraisal Standards, assessed value of fixed assets, and posted land prices. In the case where the recoverable amounts were measured at their value in use, the discount rates used for computation of present value of future cash flows for the years ended March 31, 2023 and 2022, were mainly 5.29% and 5.23%, respectively.

## 10. BANK LOANS AND LONG-TERM DEBT

Short-term bank loans at March 31, 2023 and 2022, consisted of notes to banks and bank overdrafts. The weighted-average interest rates applicable to the bank loans as of March 31, 2023 and 2022, were approximately 0.047% and 0.055%, respectively.

Long-term debt at March 31, 2023 and 2022, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2023	2022	2023
Lease obligations	¥38,274	¥30,888	\$286,632
Total	38,274	30,888	286,632
Less current portion	(5,415)	(4,850)	(40,554)
Total	¥32,859	¥26,038	\$246,078

Annual maturities of long-term debt at March 31, 2023, are as follows:

Year Ending March 31	Millions of Yen	Thousands of U.S. Dollars
2024	¥ 5,415	\$ 40,554
2025	4,983	37,316
2026	3,731	27,937
2027	2,885	21,608
2028	2,083	15,601
2029 and thereafter	19,177	143,616
Total	¥38,274	\$286,632

### 11. RETIREMENT AND PENSION PLANS

The Group has defined benefit retirement plans and defined contribution retirement plans for employees.

The defined benefit retirement plans provide, under most circumstances, that employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service, and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payment from the Company or from the consolidated subsidiaries and annuity payments from a trustee. Employees are entitled to larger payments if the termination is involuntary, by retirement at the mandatory retirement age, by death, or by voluntary retirement at certain specific ages exceeding the standard retirement age.

(1) Defined Benefit Retirement Plans

The changes in defined benefit obligation for the years ended March 31, 2023 and 2022, were as follows:

	Millions	of Yen	U.S. Dollars
	2023	2022	2023
Balance at beginning of year	¥151,477	¥183,859	\$1,134,407
Service cost	14,233	14,317	106,592
Interest cost	151	169	1,128
Actuarial loss arising during the year	169	1,849	1,266
Retirement benefits paid	(10,721)	(9,901)	(80,289)
Past service cost arising during the year		14,999	
Decrease due to transition to defined contribution pension plans		(52,271)	
Decrease due to change in scope of consolidation		(1,544)	
Balance at end of year	¥155,309	¥151,477	\$1,163,104

Thousands of

The changes in plan assets for the years ended March 31, 2023 and 2022, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2023	2022	2023
Balance at beginning of year	¥57,351	¥112,181	\$429,500
Expected return on plan assets	574	855	4,295
Actuarial gain arising during the year	657	1,334	4,926
Contributions from the employer	2	3,827	14
Retirement benefits paid	(1,550)	(2,034)	(11,608)
Decrease due to transition to defined contribution pension plans		(57,158)	
Decrease due to change in scope of consolidation		(1,654)	
Balance at end of year	¥57,034	¥ 57,351	\$427,127

Reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets as of March 31, 2023 and 2022, were as follows:

			Thousands of
	Millions of Yen		U.S. Dollars
	2023	2022	2023
Defined benefit obligation of funded plan	¥ 11,802	¥ 12,935	\$ 88,385
Plan assets	(57,034)	(57,351)	(427,127)
	(45,232)	(44,416)	(338,742)
Defined benefit obligation of unfunded plan	143,507	138,542	1,074,719
Net liability arising from defined benefit obligation	¥ 98,275	¥ 94,126	\$ 735,977

	Millions	s of Yen	Thousands of U.S. Dollars
	2023	2022	2023
Liability for employees' retirement benefits	¥98,295	¥94,142	\$736,127
Asset for employees' retirement benefits	(20)	(16)	(150)
Net liability arising from defined benefit obligation	¥98,275	¥94,126	\$735,977

and subsidiaries are combined.

The components of net periodic benefit costs for the years ended March 31, 2023 and 2022, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2023	2022	2023
Service cost	¥14,233	¥14,317	\$106,592
Interest cost	151	169	1,128
Expected return on plan assets	(574)	(855)	(4,295)
Recognized actuarial loss (gain)	493	(488)	3,689
Past service cost		14,999	
Gain on transition to defined contribution pension plans		(1,420)	
Others	52	(76)	391
Net periodic benefit costs	¥14,355	¥26,646	\$107,505

Amounts recognized in other comprehensive income (before income tax effect adjustments) in respect of defined benefit retirement plans for the years ended March 31, 2023 and 2022, were as follows:

Actuarial gain (loss)	
Total	

Amounts recognized in accumulated other comprehensive income (before income tax effect adjustments) in respect of defined benefit retirement plans as of March 31, 2023 and 2022, were as follows:

Unrecognized actuarial gain	
Total	

Plan assets as of March 31, 2023 and 2022, consisted of the following:

General accounts		
Debt investments		
Others		
Total		

Assumptions used for the years ended March 31, 2023 and 2022, were set forth as follows:

Discount rate

Expected rate of return on plan assets

The expected rate of return on plan assets is determined on the basis of the distribution of plan assets, past performance of respective assets that make up investments of plan assets, and market trends.

(2) Defined Contribution Retirement Plans

The amounts contributed to the defined contribution retirement plans of the Group for the years ended March 31, 2023 and 2022, were ¥10,796 million (\$80,849 thousand) and ¥6,886 million, respectively.

#### The amount of the liability and asset for employees' retirement benefits that are offset individually by the Company

Millions	s of Yen	Thousands of U.S. Dollars
2023	2022	2023
¥981	¥(7,510)	\$7,349
¥981	¥(7,510)	\$7,349

Millions	s of Yen	Thousands of U.S. Dollars
2023	2022	2023
¥1,387	¥406	\$10,390
¥1,387	¥406	\$10,390

2023	2022
58%	57%
22	22
20	21
100%	100%

2023	2022
0.1%	0.1%
1.0%	1.0%

#### **12. ASSET RETIREMENT OBLIGATIONS**

The changes in asset retirement obligations for the years ended March 31, 2023 and 2022, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2023	2022	2023
Balance at beginning of year	¥9,928	¥9,646	\$74,347
Additional provisions associated with the acquisition of property, plant and equipment	23	456	168
Reconciliation associated with passage of time	104	105	779
Reconciliation associated with changes in accounting estimates	(7)	(138)	(51)
Reduction associated with settlement of asset retirement obligations	(449)	(138)	(3,362)
Others	10	(3)	77
Balance at end of year	¥9,609	¥9,928	\$71,958

Changes in accounting estimates were recorded as it became evident that the estimate of the discounted cash flows required for future asset retirement at the beginning of the year would change. A reconciliation has been prepared for the change, which resulted in a decrease of the asset retirement obligation for the years ended March 31, 2023 and 2022, by ¥7 million (\$51 thousand) and ¥138 million, respectively.

#### 13. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

#### a. Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. For companies that meet certain criteria such as (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. The Company meets all the above criteria.

The Companies Act permits companies to distribute dividends-in-kind (non-cash assets) to shareholders subject to a certain limitation and additional requirements.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

#### b. Increases/Decreases and Transfer of Common Stock, Reserve and Surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus, and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the shareholders.

#### c. Treasurv Stock

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by a specific formula. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity.

#### 14. INCOMETAXES

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes, which, in the aggregate, resulted in a normal effective statutory tax rate of 30.6% for the years ended March 31, 2023 and 2022. The tax effects of significant temporary differences and tax loss carryforwards which resulted in deferred tax assets and liabilities at March 31, 2023 and 2022, were as follows:

	Millions of Yen		Thousands of U.S. Dollars	
	2023	2022	2023	
Deferred tax assets:				
Accrued expenses	¥ 11,197	¥ 11,871	\$ 83,856	
Legal welfare expense	1,881	1,970	14,086	
Enterprise tax	1,906	1,958	14,277	
Allowance for doubtful accounts	526	510	3,938	
Tax loss carryforwards	4,257	3,656	31,884	
Liability for employees' retirement benefits	30,777	29,229	230,486	
Loss on valuation of land	20,485	20,485	153,408	
Loss on impairment of long-lived assets	4,242	3,856	31,771	
Loss on valuation of investment securities	920	1,062	6,890	
Investments in subsidiaries and affiliates	10,628		79,589	
Unrealized profit	3,944	3,812	29,538	
Loss on valuation of telephone subscription rights	394	398	2,947	
Other	9,428	8,679	70,604	
Total tax loss carryforwards and temporary differences	100,585	87,486	753,274	
Less valuation allowance for tax loss carryforwards	(4,257)	(3,651)	(31,884)	
Less valuation allowance for temporary differences	(24,585)	(23,915)	(184,109)	
Total valuation allowance	(28,842)	(27,566)	(215,993)	
Deferred tax assets	¥ 71,743	¥ 59,920	\$ 537,281	
Deferred tax liabilities:				
Unrealized gain on available-for-sale securities	¥ (2,703)	¥ (2,756)	\$ (20,248)	
Other	(5,230)	(4,880)	(39,168)	
Deferred tax liabilities	¥ (7,933)	¥ (7,636)	\$ (59,416)	
Deferred tax assets—net	¥ 63,810	¥ 52,284	\$ 477,865	

The expiration of tax loss carryforwards, the related valuation allowances and the resulting net deferred tax assets as of March 31, 2023, are as follows:

		Millions of Yen	
	Deferred Tax Assets Relating to Tax Loss	Less Valuation Allowances for Tax Loss	Net Deferred Tax Assets Relating to Tax Loss
Year Ending March 31	Carryforwards	Carryforwards	Carryforwards
2024	¥ 24	¥ (24)	¥—
2025	50	(50)	
2026	36	(36)	
2027	3	(3)	
2028			
2029 and thereafter	4,144	(4,144)	
Total	¥4,257	¥(4,257)	¥—

#### FINANCIAL SECTION

## Notes to Consolidated Financial Statements

	-	Thousands of U.S. Dollars				
	Deferred Tax Assets Relating to Tax Loss	Allow	Valuation ances for « Loss	Net Deferred Tax Assets Relating to Tax Loss		
Year Ending March 31	Carryforwards	Carry	forwards	Carryforwards		
2024	\$ 18	D \$	(180)	\$—		
2025	37	В	(378)			
2026	26	9	(269)			
2027	1	9	(19)			
2028						
2029 and thereafter	31,03	В	(31,038)			
Total	\$31,88	4 \$	(31,884)	\$-		

Reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statement of income for the year ended March 31, 2023, was as follows:

	2023
Normal effective statutory tax rate	30.6%
Per capita levy of local taxes	4.7
Difference of tax rates for foreign subsidiaries	(0.1)
Valuation allowance	(17.0)
Share of profit or loss of entities accounted for using equity method	2.2
Other—net	(0.3)
Actual effective tax rate	20.1%

Reconciliation between the normal effective statutory tax rates and the actual effective tax rates for the year ended March 31, 2022, was omitted since the difference between both rates was less than 5% of the normal effective statutory tax rates.

#### 15. LEASES

The Group leases certain buildings, cargo aircrafts, computer equipment and other assets as the lessee. Future rental payments under non-cancelable operating leases at March 31, 2023 and 2022, were as follows:

	Millions	s of Yen	Thousands of U.S. Dollars
	2023	2022	2023
Due within one year	¥ 9,785	¥ 7,496	\$ 73,275
Due after one year	44,460	22,608	332,961
Total	¥54,245	¥30,104	\$406,236

#### 16. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

(1) Group Policy for Financial Instruments

The Group uses financial instruments, mainly long-term debt including bank loans and bonds, in order to expand its business based on its investment plan to expand its network. Cash surpluses, if any, are invested in low risk financial assets. Derivatives are not used for speculative purposes but to manage exposure to interest fluctuation risk. Certain consolidated subsidiaries conduct installment sales operations.

(2) Nature and Extent of Risks Arising from Financial Instruments and the Risk Management for Financial Instruments

Receivables such as notes and accounts receivable and installment sales receivable are exposed to customer credit risk. Therefore, the Group minimizes customers' credit risk by monitoring collections and accrued receivables at due dates.

Investment securities are mainly equity securities of the companies with which the Group has business relationships or capital alliances. Such securities are exposed to the risk of market price fluctuations.

Most payment terms of payables such as notes and accounts payable are less than one year.

Short-term bank loans and long-term bank loans are mainly related to a financial business. Bank loans are mainly variable interest rate loans.

Accounts payable and bank loans exposed to liquidity risks are managed by each company of the Group, such as through fund settlement, bookkeeping, monitoring of the balances outstanding, and managing cash flows.

#### (3) Fair Value of Financial Instruments

Since variable factors are incorporated in the calculation of the fair value of financial instruments, the fair value may change due to the adoption of different assumptions, etc.

Fair value of financial instruments at March 31, 2023 and 2022, were as follows:

#### March 31, 2023

Assets:

Trade notes and accounts receivable, and contract asse Allowance for doubtful accounts

Installment sales receivable

#### Allowance for doubtful accounts Deferred profit on installment sales

Available-for-sale securities Shares of affiliates

Liabilities: Short-term loans

March 31, 2022

## Assets:

Trade notes and accounts receivable, and contract ass Allowance for doubtful accounts

#### Installment sales receivable

Allowance for doubtful accounts Deferred profit on installment sales

Available-for-sale securities Shares of affiliates

Liabilities: Short-term loans

#### March 31, 2023

Assets:

Trade notes and accounts receivable, and contract asse Allowance for doubtful accounts

Installment sales receivable Allowance for doubtful accounts Deferred profit on installment sales

Available-for-sale securities Shares of affiliates

Liabilities: Short-term loans

		Millions of Yen	
	Carrying Amount	Fair Value	Difference
	V6 /		
ets	¥216,251		
	(261)		
	215,990	¥216,028	¥ 38
	50,509		
	(942)		
	(4,798)		
	44,769	49,136	4,367
	21,001	21,001	
	4,309	5,805	1,496
	10,000	10,000	
	Carries Amount	Millions of Yen Fair Value	Difference
	Carrying Amount	Fair value	Difference
ets	V210 022		
513	¥218,923		
	(158)	V010 777	V 10
	218,765	¥218,777	¥ 12
	48,055		
	(936)		
	(4,714)		
	42,405	46,956	4,551
	21,562	21,562	
	6,668	10,127	3,459
	15,000	15,000	
	Tho	usands of U.S. Dolla	ars
	Carrying Amount	Fair Value	Difference
ets	\$1,619,494		
	(1,954)		
	1,617,540	\$1,617,824	\$ 284
	378,262		
	(7,060)		
	(35,929)		
	335,273	367,974	32,701
	157,274	157,274	52,7 51
	32,271	43,476	11,205
	32,271	+3,470	11,205
	74.000	74.000	
	74,890	74,890	

Cash and cash equivalents are omitted because they are settled in a short period of time and their carrying amounts approximate fair value.

Trade notes and accounts receivable, and contract assets are presented after deducting allowances for doubtful accounts set up for trade notes and accounts receivable, and contract assets not settled in a short period of time.

Installment sales receivable is presented after deducting the relevant allowance for doubtful accounts and deferred profit on installment sales.

Equity securities with no market price and investments in capital are not included in available-for-sale securities or shares of affiliates. The amount of these financial instruments recorded as investment securities on the consolidated balance sheet at March 31, 2023 and 2022, were ¥3,840 million (\$28,759 thousand) and ¥3,894 million, respectively, and the amount of these financial instruments recorded as investments in unconsolidated subsidiaries and affiliates on the consolidated balance sheet at March 31, 2023 and 2022, were ¥6,213 million (\$46,532 thousand) and ¥7,362 million, respectively.

Investments in partnerships and other similar entities that are recorded on the consolidated balance sheet at net amount of equity interest are not included. The amount of these investments recorded as investment securities on the consolidated balance sheet at March 31, 2023 and 2022, were ¥7,395 million (\$55,382 thousand) and ¥8,486 million, respectively.

Trade notes and accounts payable are omitted because most of them are due within one year and their carrying amounts approximate fair value.

(4) Maturity Analysis for Financial Assets and Securities with Contractual Maturities

		Millions of Yen	
	Due in One Year	Due after One Year	Due after
March 31, 2023	or Less	through Five Years	Five Years
Cash and cash equivalents	¥185,374	¥ —	¥ —
Trade notes and accounts receivable, and contract assets	216,213	38	
Installment sales receivable	22,182	23,546	4,781
Total	¥423,769	¥23,584	¥4,781
		Millions of Yen	
March 31, 2022	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years
Cash and cash equivalents	¥182,645	¥ —	¥ —
Trade notes and accounts receivable, and contract assets	218,883	40	
Installment sales receivable	22,061	22,729	3,265
Total	¥423,589	¥22,769	¥3,265
	Th	ousands of U.S. Doll	ars
	Due in One Year	Due after One Year	Due after
March 31, 2023	or Less	through Five Years	Five Years
Cash and cash equivalents	\$1,388,254	\$ —	\$ —
Trade notes and accounts receivable, and contract assets	1,619,214	280	
Installment sales receivable	166,121	176,339	35,802
Total	\$3,173,589	\$176,619	\$35,802

(5) Matters Concerning the Breakdown of the Fair Value of Financial Instruments by Level and Other Items

The fair value of financial instruments is classified into the following three levels based on the observability and materiality of the inputs used to calculate fair value.

Level 1 fair value: Fair value calculated by the market price of the asset or liability formed in the active market among observable inputs

Level 2 fair value: Fair value calculated by observable inputs excluding inputs of Level 1

Level 3 fair value: Fair value calculated by unobservable inputs

When multiple inputs that have a significant influence on the fair value calculation are used, the fair value is classified into the lowest priority level in the fair value calculation among the levels to which those inputs belong.

#### Financial instruments recorded on the consolidated balance sheet at fair value

		Millions	of Yen		
	Fair Value				
March 31, 2023	Level 1	Level 2	Level 3	Total	
Available-for-sale securities:					
Equity securities	¥21,001	¥—	¥—	¥21,001	
Total assets	¥21,001	¥—	¥–	¥21,001	
	Millions of Yen				
		lue			
March 31, 2022	Level 1	Level 2	Level 3	Total	
Available-for-sale securities:					
Equity securities	¥21,562	¥—	¥—	¥21,562	
Total assets	¥21,562	¥—	¥—	¥21,562	
	Thousands of U.S. Dollars				
		Fair Va	lue		
March 31, 2023	Level 1	Level 2	Level 3	Total	
Available-for-sale securities:					
Equity securities	\$157,274	\$—	\$-	\$157,274	
Total assets	\$157,274	\$—	\$—	\$157,274	

		Millions	of Yen		
	Fair Value				
March 31, 2023	Level 1	Level 2	Level 3	Total	
Available-for-sale securities:					
Equity securities	¥21,001	¥—	¥—	¥21,001	
Total assets	¥21,001	¥—	¥—	¥21,001	
	Millions of Yen				
		Fair Value			
March 31, 2022	Level 1	Level 2	Level 3	Total	
Available-for-sale securities:					
Equity securities	¥21,562	¥—	¥—	¥21,562	
Total assets	¥21,562	¥—	¥—	¥21,562	
	Thousands of U.S. Dollars				
		Fair Va	alue		
March 31, 2023	Level 1	Level 2	Level 3	Total	
Available-for-sale securities:					
Equity securities	\$157,274	\$—	\$—	\$157,274	
Total assets	\$157,274	\$—	\$—	\$157,274	

		Millions	of Yen			
		Fair Value				
March 31, 2023	Level 1	Level 2	Level 3	Total		
Available-for-sale securities:						
Equity securities	¥21,001	¥—	¥—	¥21,001		
Total assets	¥21,001	¥—	¥—	¥21,001		
		Millions	of Yen			
		Fair Va	Fair Value			
March 31, 2022	Level 1	Level 2	Level 3	Total		
Available-for-sale securities:						
Equity securities	¥21,562	¥—	¥—	¥21,562		
Total assets	¥21,562	¥—	¥—	¥21,562		
		Thousands of U.S. Dollars				
		Fair Va	lue			
March 31, 2023	Level 1	Level 2	Level 3	Total		
Available-for-sale securities:						
Equity securities	\$157,274	\$—	\$—	\$157,274		
Total assets	\$157,274	\$—	\$—	\$157,274		

#### Financial instruments other than those recorded on the consolidated balance sheet at fair value

	Millions of Yen				
			Fair Val	ue	
March 31, 2023	Level	1	Level 2	Level 3	Total
Trade notes and accounts receivable, and contract assets	¥	-	¥216,028	¥—	¥216,028
Installment sales receivable			49,136		49,136
Shares of affiliates:					
Equity securities	5	,805			5,805
Total assets	¥5	,805	¥265,164	¥—	¥270,969
Short-term loans	¥	-	¥ 10,000	¥—	¥ 10,000
Total liabilities	¥	_	¥ 10,000	¥—	¥ 10,000
			Millions of	of Yen	
			Fair Val		
March 31, 2022	Level	1	Level 2	Level 3	Total
Trade notes and accounts receivable, and contract assets	¥	—	¥218,777	¥—	¥218,777
Installment sales receivable			46,956		46,956
Shares of affiliates:					
Equity securities	10	,127			10,127
Total assets	¥10	,127	¥265,733	¥—	¥275,860
Short-term loans	¥	—	¥ 15,000	¥—	¥ 15,000
Total liabilities	¥	_	¥ 15,000	¥—	¥ 15,000
			Thousands of l	J.S. Dollars	
			Fair Val		
March 31, 2023	Level	1		Level 3	Total
Trade notes and accounts receivable, and contract assets	\$	_	\$1,617,824	\$—	\$1,617,824
Installment sales receivable			367,974		367,974
Shares of affiliates:					
Equity securities	43	,476			43,476
Total assets	\$43	,476	\$1,985,798	\$—	\$2,029,274
Short-term loans	\$	-	\$ 74,890	\$—	\$ 74,890
Total liabilities	\$	_	\$ 74,890	\$—	\$ 74,890

Varch 31, 2022
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	Millions of Yen				
		Fair Val	lue		
March 31, 2023	Level 1	Level 2	Level 3	Total	
Trade notes and accounts receivable, and contract assets	¥ —	¥216,028	¥—	¥216,028	
Installment sales receivable		49,136		49,136	
Shares of affiliates:					
Equity securities	5,805			5,805	
Total assets	¥5,805	¥265,164	¥—	¥270,969	
Short-term loans	¥ —	¥ 10,000	¥—	¥ 10,000	
Total liabilities	¥ –	¥ 10,000	¥—	¥ 10,000	
		Millions of	of Yen		
		Fair Val			
March 31, 2022	Level 1	Level 2	Level 3	Total	
Trade notes and accounts receivable, and contract assets	¥ —	¥218,777	¥—	¥218,777	
Installment sales receivable		46,956		46,956	
Shares of affiliates:					
Equity securities	10,127			10,127	
Total assets	¥10,127	¥265,733	¥—	¥275,860	
Short-term loans	¥ —	¥ 15,000	¥—	¥ 15,000	
Total liabilities	¥ —	¥ 15,000	¥—	¥ 15,000	
		Thousands of l	J.S. Dollars		
		Fair Va			
March 31, 2023	Level 1		Level 3	Total	
Trade notes and accounts receivable, and contract assets	\$ —	\$1,617,824	<b>ә</b> —	\$1,617,824	
Installment sales receivable		367,974		367,974	
Shares of affiliates:					
Equity securities	43,476			43,476	
Total assets	\$43,476	\$1,985,798	\$-	\$2,029,274	
Short-term loans	\$ -	\$ 74,890	\$—	\$ 74,890	
Total liabilities	\$ —	\$ 74,890	\$—	\$ 74,890	

#### Available-for-sale securities and shares of affiliates

Marketable equity securities are valued using the market prices. Since marketable equity securities are traded in active markets, their fair value is classified as Level 1 fair value.

#### Trade notes and accounts receivable, and contract assets

The fair value of these assets is determined using the discounted present value method based on the amount of the receivable, the period to maturity and the interest rate that takes into account credit risk for each receivable classified by certain time periods and is classified as Level 2 fair value.

#### Installment sales receivable

The fair value of installment sales receivable is determined using the discounted present value method based on the amount of the receivable, the period to maturity and the interest rate that takes into account credit risk for each receivable classified by certain time periods and is classified as Level 2 fair value.

#### Short-term loans

The fair value of short-term loans is determined using the discounted present value method based on the total amount of principal and interest and the interest rate that takes into account the remaining term of the debt and credit risk and is classified as Level 2 fair value.

#### **17. REVENUE RECOGNITION**

(1) Information about Disaggregated Revenues from Contracts with Customers

		Millions of Yen				
		2023				
	Retail Business Unit	Corporate Business Unit	Other	Total		
Transportation income	¥1,191,265	¥617,221	¥ 24,617	¥1,833,103		
Logistical support income	3,352	259,526		262,878		
Others	25,858	33,358	151,751	210,967		
Revenues from contracts with customers	1,220,475	910,105	176,368	2,306,948		
Other revenues			3,437	3,437		
Total	1,220,475	910,105	179,805	2,310,385		
Internal segment revenues or transfers	(2,563)	(47,597)	(7,773)	(57,933)		
Operating revenues by reportable segments	1,217,912	862,508	172,032	2,252,452		
Intersegment revenues or transfers	(323,338)	(16,455)	(111,991)	(451,784)		
Operating revenues from external customers	¥ 894,574	¥846,053	¥ 60,041	¥1,800,668		

		Millions of Yen				
		2022				
	Retail Business Unit	Corporate Business Unit	Other	Total		
Transportation income	¥1,144,359	¥598,306	¥ 50,968	¥1,793,633		
Logistical support income	3,587	249,638		253,225		
Others	28,184	33,023	171,975	233,182		
Revenues from contracts with customers	1,176,130	880,967	222,943	2,280,040		
Other revenues			4,583	4,583		
Total	1,176,130	880,967	227,526	2,284,623		
Internal segment revenues or transfers	(3,716)	(42,691)	(18,327)	(64,734)		
Operating revenues by reportable segments	1,172,414	838,276	209,199	2,219,889		
Intersegment revenues or transfers	(279,017)	(26,091)	(121,163)	(426,271)		
Operating revenues from external customers	¥ 893,397	¥812,185	¥ 88,036	¥1,793,618		

## Transportation income Logistical support income Others Revenues from contracts with customers Other revenues Total Internal segment revenues or transfers Operating revenues by reportable segments Intersegment revenues or transfers

Operating revenues from external customers

Notes: "Other" includes Yamato System Development Co., Ltd. (development of information systems), and Yamato Autoworks Co., Ltd. (collective vehicle management agent business for transportation companies) Other revenues consist of transactions related to financial instruments included in the scope of ASBJ Statement No. 10, "Accounting Standard for Financial Instruments" such as installment sales

The same information as in Note 2, "Summary of Significant Accounting Policies" is omitted.

None of the contracts include significant financial elements or variable consideration, and the contractual consideration for services is generally received within 30-70 days from the time of revenue recognition. The contractual consideration for transportation services provided to individual customers in the Retail Business Unit is received at the time the parcel is accepted.

Fiscal Year

Balance of receivables, contract assets and contract liabilities from contracts with customers

Receivables from contracts with customers, beginning of Receivables from contracts with customers, end of fisca Contract assets, beginning of fiscal year Contract assets, end of fiscal year Contract liabilities, beginning of fiscal year Contract liabilities, end of fiscal year

Contract assets are mainly recognized in TA-Q-BIN transactions and are recognized based on the estimated revenue from the progress of deliveries up to the end of the fiscal year. Contract assets are reclassified to receivables from contracts with customers when the consolidated subsidiary's rights to the consideration become unconditional. Contract liabilities mainly relate to advances received from customers who have subscribed to the Kuroneko Member Discount program for TA-Q-BIN transactions. Contract liabilities are reversed upon the recognition of revenue. Among the revenues recognized during the fiscal years ended March 31, 2023 and 2022, the amounts included in the opening balance of contract liabilities were ¥10,427 million (\$78,091 thousand) and ¥9,558 million, respectively. The amounts of revenue recognized in the fiscal years ended March 31, 2023 and 2022, from performance obligations satisfied in prior periods were immaterial.

Retail Business Unit	Corporate		
	Business Unit	Other	Total
\$ 5 8,921,327	\$4,622,346	\$ 184,354	\$13,728,027
25,104	1,943,574		1,968,678
193,653	249,814	1,136,458	1,579,925
9,140,084	6,815,734	1,320,812	17,276,630
		25,737	25,737
9,140,084	6,815,734	1,346,549	17,302,367
(19,200)	(356,450)	(58,207)	(433,857)
9,120,884	6,459,284	1,288,342	16,868,510
(2,421,460)	(123,230)	(838,699)	(3,383,389)
\$ 6,699,424	\$6,336,054	\$ 449,643	\$13,485,121

#### Thousands of U.S. Dollars

## (2) Information that Provides a Basis for Understanding Revenue from Contracts with Customers

(3) Information about the Relationship between the Satisfaction of Performance Obligations under Contracts with Customers and Cash Flows from Such Contracts, and the Amount and Timing of Revenue Expected to be Recognized in Subsequent Periods from Contracts with Customers that Existed at the End of the Current

	Millions	s of Yen	Thousands of U.S. Dollars
	2023	2022	2023
of fiscal year	¥188,005	¥178,323	\$1,407,959
al year	185,549	188,005	1,389,571
	4,689	4,146	35,115
	4,794	4,689	35,899
	12,887	11,444	96,511
	14,264	12,887	106,820

#### Transaction prices allocated to remaining performance obligations

The Group applies the practical expedient in noting transaction prices allocated to the remaining performance obligations and does not include performance obligations with original expected contractual terms of one year or less and performance obligations for which the entity is entitled to receive consideration directly corresponding to the value to the customer of the portion of the obligation that has been performed by the entity to date. As a result, there were no significant performance obligations that should have been noted as the transaction price allocated to the remaining performance obligations.

The performance obligations with original expected contractual terms of one year or less mainly relate to TA-Q-BIN transactions in the Retail Business Unit.

In addition, there were no material amounts of consideration arising from contracts with customers that were not included in the transaction price.

#### **18. OTHER COMPREHENSIVE INCOME**

The components of other comprehensive income for the years ended March 31, 2023 and 2022, were as follows:

	Millions	of Ven	Thousands of U.S. Dollars
	2023	2022	2023
Unrealized gain on available-for-sale securities:			
Adjustments arising during the year	¥ (304)	¥ 10,727	\$ (2,274)
Reclassification adjustments to profit or loss	(1,970)	(19,124)	(14,757)
Amount before income tax effect	(2,274)	(8,397)	(17,031)
Income tax effect	51	2,982	387
Total	¥(2,223)	¥ (5,415)	\$(16,644)
Foreign currency translation adjustments:			
Adjustments arising during the year	¥ 2,143	¥ 1,437	\$ 16,051
Reclassification adjustments to profit or loss		(643)	
Amount before income tax effect	2,143	794	16,051
Income tax effect	149		1,117
Total	¥ 2,292	¥ 794	\$ 17,168
Remeasurements of defined employees' retirement benefit plans:			
Adjustments arising during the year	¥ 488	¥ (1,528)	\$ 3,660
Reclassification adjustments to profit or loss	493	(5,982)	3,689
Amount before income tax effect	981	(7,510)	7,349
Income tax effect	(304)	2,227	(2,279)
Total	¥ 677	¥ (5,283)	\$ 5,070
Share of other comprehensive income of entities accounted for using equity method:			
Adjustments arising during the year	¥ 1	¥ 111	\$9
Reclassification adjustments to profit or loss	(55)	(3)	(416)
Total	¥ (54)	¥ 108	\$ (407)
Total other comprehensive income (loss)	¥ 692	¥ (9,796)	\$ 5,187

#### **19. EARNINGS PER SHARE**

Basic earnings per share ("EPS") for the years ended N

Year Ended March 31, 2023

Basic EPS—Profit attributable to common shareholders

Year Ended March 31, 2022 Basic EPS—Profit attributable to common shareholders

#### 20. SEGMENT INFORMATION

(1) Description of Reportable Segments The Group identifies operating segments as components of entity for which discrete financial information is available and whose operating results are regularly reviewed by the Board of Directors in order to make decisions about resources to be allocated to the segments and assess their performance.

Under the Company, which is the pure holding company, the Group manages business operations by customer segment and operates through group management structure consisting of the Retail Business Unit, which manages the Retail business that provides delivery services for individual customers and mid-to-small sized corporations, the Corporate Business Unit, which manages the Corporate business, the Global SCM business, and the EC business, that provide transportation services etc. for large corporations, and Other.

The Group defines the reportable segments as follows: Retail Business Unit: Delivery services for individual customers and mid-to-small sized corporations Corporate Business Unit: Transportation services for large corporations, planning and operation of logistics centers, customs services, air cargo agency services Other: Development and operation of IT systems, car maintenance services, sales of fuel, non-life insurance agency services, cargo vehicle transportation services

(2) Methods of Measurement for the Amounts of Segment Revenues, Segment Profit, Segment Assets, and Other Items for Each Reportable Segment The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies."

March 31, 2	2023 and 2022,	was as follow	S:	
	Millions of Yen	Thousands of Shares	Yen	U.S. Dollars
	Profit Attributable to Owners of Parent	Weighted-average Shares	EP	s
	¥45,898	362,446	¥126.64	\$0.95
	¥55,956	370,488	¥151.03	

#### (3) Information about Segment Revenues, Segment Profit, Segment Assets, and Other Items

			Willions o	of Yen		
		2023				
	Retail Business Unit	Corporate Business Unit	Other	Total	Reconciliation	Consolidated
Segment revenues:						
Segment revenues from customers	¥ 894,574	¥846,053	¥ 60,041	¥1,800,668	¥ –	¥1,800,668
Intersegment revenues	323,338	16,455	111,991	451.784	(451,784)	
Total segment revenues	¥1,217,912	¥862,508	¥172,032	¥2,252,452	¥(451,784)	¥1,800,668
Segment profit	¥ 32,298	¥ 13,138	¥ 13,901	¥ 59,337	¥ 748	¥ 60,085
Segment assets	788,000	181,737	142,259	1,111,996	(4,409)	1,107,587
Other:			•			
Depreciation and amortization	21.884	14,796	4,097	40,777	781	41,558
Investment in entities accounted for		.,	.,	,		.,
using equity method	768	4,309		5.077	4.312	9,389
Increase of tangible and intangible		.,		-,	.,	-,
fixed assets	38,973	9,101	2,324	50.398	5,293	55,691
			Millions o	of Yen		
			2022	2		
	Retail Business Unit	Corporate Business Unit	Other	Total	Reconciliation	Consolidated
Segment revenues:						
Segment revenues from customers	¥ 893.397	¥812,185	¥ 88,036	¥1,793,618	¥ —	¥1,793,618
Intersegment revenues	279,017	26.091	121,163	426.271	(426,271)	11,700,010
Total segment revenues	¥1,172,414	¥838,276	¥209,199	¥2,219,889	¥(426,271)	¥1,793,618
Segment profit	¥ 44,464	¥ 17,178	¥ 16,559	¥ 78,201	¥ (1,001)	¥ 77,200
Segment assets	749,718	194,571	156,573	1,100,862	(14,007)	1,086,855
Other:			,	.,	(,,	.,,
Depreciation and amortization	17,538	13,265	3,812	34,615	909	35,524
Investment in entities accounted for	17,000	10,200	0,012	01,010	000	00,021
using equity method	630	6,668		7.298	5.662	12,960
Increase of tangible and intangible	000	0,000		,,200	0,002	12,000
fixed assets	56,587	12,066	7.246	75,899	2.673	78,572
	11,007	,: 50	.,	. 2,200	_,	,

Millions of Yen

			Thousands of	U.S. Dollars		
		2023				
	Retail Business Unit	Corporate Business Unit	Other	Total	Reconciliation	Consolidated
Segment revenues:						
Segment revenues from customers	\$6,699,424	\$6,336,054	\$ 449,643	\$13,485,121	\$ –	\$13,485,121
Intersegment revenues	2,421,460	123,230	838,699	3,383,389	(3,383,389)	
Total segment revenues	\$9,120,884	\$6,459,284	\$1,288,342	\$16,868,510	\$(3,383,389)	\$13,485,121
Segment profit	\$ 241,881	\$ 98,391	\$ 104,103	\$ 444,375	\$ 5,599	\$ 449,974
Segment assets	5,901,297	1,361,024	1,065,370	8,327,691	(33,022)	8,294,669
Other:						
Depreciation and amortization	163,887	110,808	30,685	305,380	5,845	311,225
Investment in entities accounted for						
using equity method	5,754	32,271		38,025	32,292	70,317
Increase of tangible and intangible						
fixed assets	291,866	68,157	17,408	377,431	39,637	417,068

Notes: "Other" includes Yamato System Development Co., Ltd. (development of information systems), and Yamato Autoworks Co., Ltd. (collective vehicle management agent business for transportation companies).

Reconciliations are as follows:

(1) Reconciliations of segment profit for the years ended March 31, 2023 and 2022, of ¥748 million (\$5,599 thousand) and ¥1,001 million, respectively, include group-wide expenses that are not allocated to each reportable segment (general administrative expenses of the Company, which is a pure holding company) of ¥7,385 million (\$55,308 thousand) and ¥10,384 million, and intersegment eliminations of ¥8,133 million (\$60,907 thousand) and ¥9,383 million, respectively.

(2) Reconciliations of segment assets at March 31, 2023 and 2022, of ¥4,409 million (\$33,022 thousand) and ¥14,007 million, respectively, include intersegment eliminations of assets and liabilities of ¥112,277 million (\$840,837 thousand) and ¥108,626 million, and group-wide assets which are not allocated to each reportable segment of ¥107,868 million (\$807,815 thousand) and ¥94,619 million, respectively.

(3) Reconciliations of investments in entities accounted for using equity method at March 31, 2023 and 2022, of ¥4,312 million (\$32,292 thousand) and ¥5,662 million, respectively, are investments that are not allocated to each reportable segment

(4) Reconciliations of increases of tangible and intangible fixed assets for the years ended March 31, 2023 and 2022, of ¥5,293 million (\$39,637 thousand) and ¥2,673 million, respectively, are the Company's capital investment.

Segment profit is reconciled with operating profit in the consolidated statement of income.

Segment assets of the Retail Business Unit at March 31, 2023 and 2022, of ¥788,000 million (\$5,901,297 thousand) and ¥749,718 million, respectively, include assets of the Transportation division and the Head Office division of Yamato Transport Co., Ltd. of ¥540,417 million (\$4,047,156 thousand) and ¥524,780 million, respectively,

Increase of tangible and intangible fixed assets of the Retail Business Unit for the years ended March 31, 2023 and 2022, of ¥38,973 million (\$291,866 thousand) and ¥56,587 million, respectively, include the amount of increase of the Transportation division and the Head Office division of Yamato Transport Co., Ltd. of ¥23,631 million (\$176,969 thousand) and ¥36,936 million, respectively.

#### [Related Information about Reportable Segments] (1) Information about Products and Services Operating revenues from customers for the years ended March 31, 2023 and 2022, were as follows:

			N	lillions of Yen			
2023				202	2		
TA-Q-BIN	Kuroneko DM-Bin	Other	Total	TA-Q-BIN	Kuroneko DM-Bin	Other	Total
¥1,357,419	¥52,856	¥390,393	¥1,800,668	¥1,322,534	¥54,323	¥416,761	¥1,793,618
	Thousands of	U.S. Dollars					
	202	3					
TA-Q-BIN	Kuroneko DM-Bin	Other	Total				
10,165,646	\$395,836	\$2,923,639	\$13,485,121				
-							

#### (2) Information about Geographical Areas

The disclosure of operating revenues by geographical areas for the years ended March 31, 2023 and 2022, were omitted since operating revenues to external customers in Japan account for more than 90% of the amount of operating revenues in the consolidated statements of income.

The disclosure of property, plant and equipment by geographical areas at March 31, 2023 and 2022, were omitted since property, plant and equipment in Japan account for more than 90% of the amount of property, plant and equipment in the consolidated balance sheet.

(3) Information about Loss on Impairment of Long-Lived Assets by Reportable Segments Loss on impairment of long-lived assets by reportable segments for the years ended March 31, 2023 and 2022, were as follows

10110775.							
			Millions o	f Yen			
			2023				
	Retail Business Unit	Corporate Business Unit	Other	Total	Eliminations or Group-Wide	Consolidated	
Loss on impairment of long-lived assets	¥748	¥281	¥966	¥1,995	¥—	¥1,995	
			Millions o	f Yen			
		2022					
	Retail Business Unit	Corporate Business Unit	Other	Total	Eliminations or Group-Wide	Consolidated	
Loss on impairment of							
long-lived assets	¥—	¥701	¥1,719	¥2,420	¥—	¥2,420	
			Thousands of U	I.S. Dollars			
			2023				
	Retail Business Unit	Corporate Business Unit	Other	Total	Eliminations or Group-Wide	Consolidated	
Loss on impairment of							
long-lived assets	\$5,604	\$2,100	\$7,234	\$14,938	\$—	\$14,938	

#### 21. SUPPLEMENTARY INFORMATION TO THE CONSOLIDATED STATEMENTS OF CASH FLOWS

In January 2022, the Company sold 51% of the shares of Yamato Home Convenience Co., Ltd. As a result, Yamato Home Convenience Co., Ltd. was excluded from the scope of consolidation.

The assets and liabilities of Yamato Home Convenience Co., Ltd. at the time of sales and reconciliation between the selling price and the payment for sales of shares are as follows:

	Millions of Yen
	2022
Current assets	¥10,655
Long-lived assets	1,266
Current liabilities	(5,003)
Long-term liabilities	(467)
Investment account after sales of shares	(3,161)
Loss on sales of shares	(2,673)
Other	(617)
Selling price	
Incidental cost for sales of shares	(111)
Cash and cash equivalents	(7,202)
Net payment for sales of shares	¥ (7,313)

#### 22. SUBSEQUENT EVENTS

a. Purchase and Retirement of Treasury Stock

At the meeting held on May 10, 2023, the Board of Directors of the Company resolved matters related to the purchase of treasury stock in accordance with the provisions of articles of incorporation of the Company pursuant to Article 459, Paragraph 1, item 1 of the Companies Act, and retirement of treasury stock in accordance with the provisions of Article 178 of the Companies Act.

(1) Reason for purchase and retirement of treasury stock Improvement of capital efficiency and enhancement of return to shareholders

#### (2) Outline of matters related to purchase of treasury stock

Type of shares to be purchased:	Common stock of the Company
Total number of shares to be purchased	: Up to 22 million shares (Ratio against the total number of issued shares
	(excluding treasury stock): 6.06%)
	(Note) The Company's shares held by BBT are not included in the above treasury stock.
Acquisition cost:	Up to ¥ 50,000 million (\$374,448 thousand)
Purchase period:	From May 17, 2023 to February 29, 2024
Purchase method:	Purchase through the market

(3) Outline of retirement of treasury stock

Type of shares to be retired:	Common stock of the Company
Total number of shares to be retired:	All of the treasury stock purchased through (2) above
Date of retirement:	March 29, 2024 (planned)

#### b. Issuance of Bonds

At the meeting held of	on May 17, 2023, the Board of Dire
cured bonds with an inter-bonds pari passu clause (Gre	
Total issuance amoun	t: ¥20,000 million (\$149,779 thou
Amount per bond:	¥100 million (\$749 thousand)
Issuance price:	¥100 (\$0.75) per ¥100 (\$0.75) c
Interest rate:	Up to the yield on Japanese go
	bond plus 0.5%
Redemption method:	Bullet maturity amortization
Maturity:	5 years
Date of issuance:	July 6, 2023
Use of funds:	Investment related to environm

#### c. Appropriations of Retained Earnings

The following appropriation of retained earnings at March 31, 2023, was approved at the Company's Board of Directors meeting held on May 17, 2023:

#### Year-end cash dividends, ¥23 (\$0.17) per share\*

\* The total cash dividends approved at the Company's Board of Directors meeting held on May 17, 2023, include the dividends of ¥11 million(\$83 thousand) for the share of the Company held by "Board Benefit Trust (BBT)."

ectors of the Company resolved matters related to issuance of unseeen Bond) as follows: usand)

of each bond

overnment bonds with the remaining period equal to maturity of the

ment