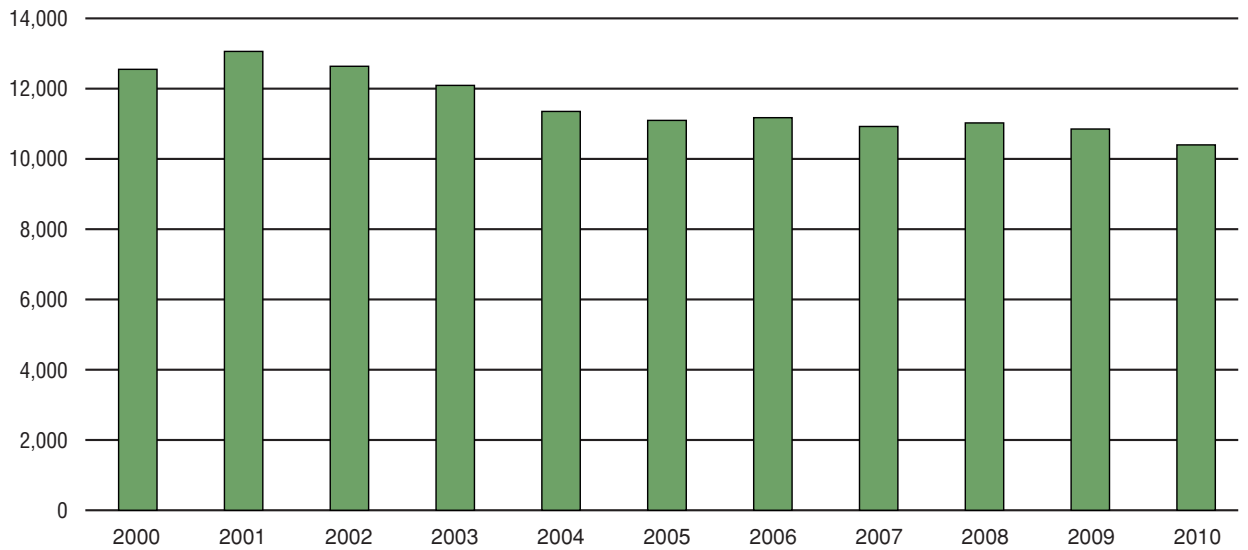


社員1人当たり営業収益

Operating Revenue per Employee

(千円/¥thousands)



営業収益(百万円) Operating Revenues (¥millions)	812,354	906,944	932,120	972,135	1,011,343	1,071,903	1,144,960	1,161,567	1,225,973	1,251,921	1,200,834
期中平均社員数(人) Average Number of Employees	88,501	97,605	105,242	110,824	122,461	136,788	147,195	155,220	163,744	170,249	169,108
1人当たり営業収益(千円) Operating Revenue per Employee (¥thousands)	12,549	13,057	12,635	12,093	11,352	11,095	11,173	10,924	11,024	10,852	10,404

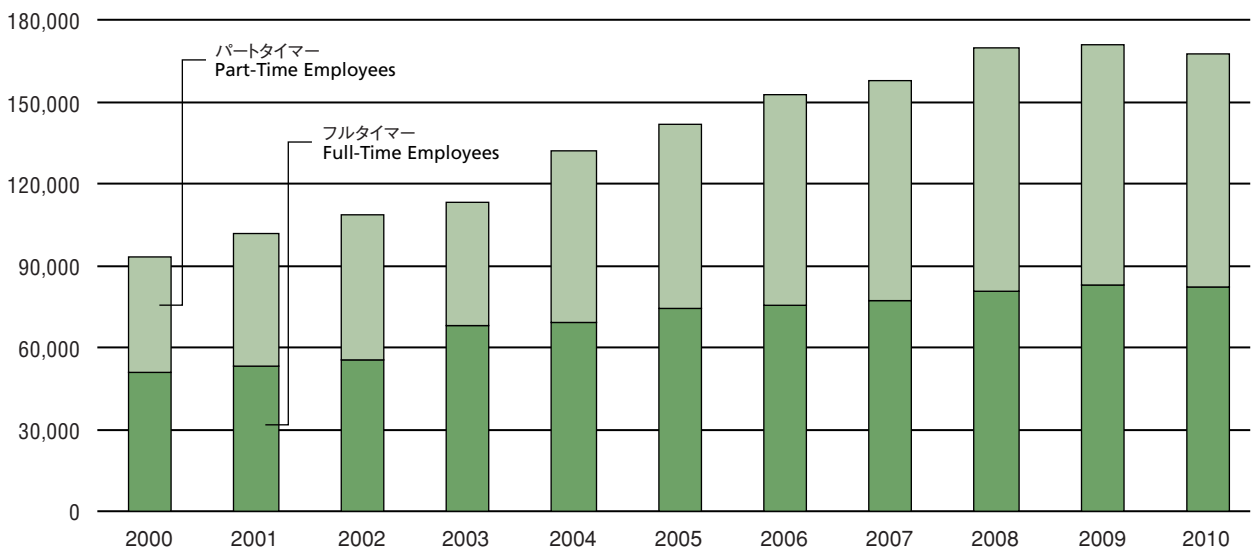
注:一人当たり営業収益の算出には、換算後のパートタイマー人員数を使用しております。

Note: When calculating operating revenue per employee, the number used for part-time employees was the number after conversion to full-time employees.

社員の内訳

Number of Employees by Type

(人/employee)



フルタイム(人) Full-Time Employees	51,056	53,351	55,605	67,858	69,398	74,571	75,552	77,170	80,843	82,601	82,395
パートタイマー(人) Part-Time Employees	42,369	48,433	53,095	45,090	62,576	67,031	77,235	80,483	88,993	88,061	85,160
社員数(人) Total Employees	93,425	101,784	108,700	112,948	131,974	141,602	152,787	157,653	169,836	170,662	167,555