

Supplementary Materials for Settlement of Accounts Meeting for Fiscal Year Ended March 31, 2002

May 20, 2002

Yamato Transport Co., Ltd.

Within this report, numerical values mentioned in such cases as performance forecasts are computed based on judgments and suppositions drawn from information readily available at the time. It is possible that actual results may differ materially depending on various factors.

■ Consolidated

□ Results

▪ Performance	1
▪ Operating Revenue and Operating Income by Segment	2
▪ <i>Takkyubin</i> Delivery Volume	3
▪ Principal Increases and Decreases in Consolidated Statements of Operations	
① Increases and decreases in operating revenues	4
② Increases and decreases in operating costs	5
▪ Employee Breakdown	6
③ Increases and decreases in non-operating expenses	7
④ Increases and decreases in extraordinary profit and loss	8
▪ Principal Increases and Decreases in Consolidated Balance Sheets	
① Increases and decreases in assets	9
② Increases and decreases in liabilities, minority interests and shareholders' equity	10
③ Interest-bearing debt	10
▪ Capital Expenditure and Depreciation	11
▪ National Network	12

□ Forecasts

▪ Performance Forecasts	13
▪ Forecasts for Operating Revenues and Operating Income by Segment	14
▪ Forecasts for Increases and Decreases in Operating Costs	15
▪ Forecasts for <i>Takkyubin</i> Delivery Volume	16
▪ Forecasts for Employee Breakdown	17
▪ Forecasts for Capital Expenditure and Depreciation	18

■ Non-Consolidated

□ Results

▪ Performance	19
▪ Increases and Decreases in Non-Consolidated Statements of Operations	
① Increases and decreases in operating revenues	20
② Increases and decreases in operating costs	21
▪ Employee Breakdown	22
▪ Capital Expenditure and Depreciation	23
▪ National Network	24

□ Forecasts

▪ Performance Forecasts	25
▪ Forecasts for Operating Revenues by Segment	26
▪ Forecasts for Employee Breakdown	27
▪ Forecasts for Capital Expenditure and Depreciation	28

【 Consolidated 】

Performance

Millions of Yen

	Year ended March 31, 2002		Year ended March 31, 2001		Increase (Decrease)	Percentage Change
	Amount	Percentage	Amount	Percentage		
Operating revenues	932,120	100.0	906,944	100.0	25,176	2.8
Operating income	53,189	5.7	52,026	5.7	1,163	2.2
Ordinary income	54,431	5.8	53,514	5.9	917	1.7
Net income (loss)	27,512	3.0	(4,181)		31,693	

Operating Revenue and Operating Income by Segment

Operating revenues

Millions of Yen

	Year ended March 31, 2002		Year ended March 31, 2001		Increase (Decrease)	Percentage Change
	Amount	Percentage	Amount	Percentage		
Domestic Transportation Industry	834,418	89.5	802,505	88.5	31,912	4.0
International Transportation Industry	61,189	6.6	67,568	7.5	(6,378)	(9.4)
Information Communications Industry	18,430	2.0	19,424	2.1	(993)	(5.1)
Other Industry	18,081	1.9	17,445	1.9	636	3.6
Consolidated	932,120	100.0	906,944	100.0	25,176	2.8

Operating income

Millions of Yen

	Year ended March 31, 2002		Year ended March 31, 2001		Increase (Decrease)	Percentage Change
	Amount	Percentage	Amount	Percentage		
Domestic Transportation Industry	47,983	90.2	47,292	90.9	691	1.5
International Transportation Industry	1,263	2.4	845	1.6	418	49.6
Information Communications Industry	1,851	3.5	2,187	4.2	(335)	(15.4)
Other Industry	2,896	5.4	2,681	5.2	214	8.0
Eliminations or Corporate	(805)	(1.5)	(979)	(1.9)	173	(17.7)
Consolidated	53,189	100.0	52,026	100.0	1,163	2.2

Takkyubin Delivery Volume

Thousands of parcels

	Year ended March 31, 2002		Year ended March 31, 2001		Increase (Decrease)	Percentage Change
	Delivery volume	Percentage	Delivery volume	Percentage		
Takkyubin total	947,895	100.0	898,595	100.0	49,300	5.5
Cool Takkyubin	112,206	11.8	106,114	11.8	6,091	5.7
Collect Service	52,704	5.6	47,856	5.3	4,848	10.1
Takkyubin Time Service	17,067	1.8	19,132	2.1	(2,065)	(10.8)
Golf Takkyubin	4,979	0.5	5,083	0.6	(104)	(2.1)
Ski Takkyubin	1,113	0.1	1,181	0.1	(68)	(5.8)
Airport Takkyubin	1,027	0.1	1,183	0.1	(157)	(13.2)

Yen

	Year ended March 31, 2002	Year ended March 31, 2001	Increase (Decrease)
Takkyubin unit price	721	732	(11)

Principal Increases and Decreases in Consolidated Statements of Operations

① Increases and decreases in operating revenues

Millions of Yen

	Year ended March 31, 2002		Year ended March 31, 2001		Increase (Decrease)	
	Amount	Percentage	Amount	Percentage	Amount	Percentage
Domestic Transport Industry	834,418	89.5	802,505	88.5	31,912	4.0
<i>Takkyubin</i>	683,588	73.3	658,156	72.6	25,432	3.9
Moving services	45,040	4.8	44,202	4.9	838	1.9
<i>Yamato Bin</i>	78,330	8.4	68,215	7.5	10,114	14.8
<i>[Kuroneko Mail]</i>	[60,492]	[6.5]	[57,607]	[6.4]	[2,885]	[5.0]
Rail-freight forwarding	2,495	0.3	2,374	0.3	121	5.1
Domestic air freight	30,732	3.3	31,637	3.5	(905)	(2.9)
Others	60,898	6.5	61,136	6.7	(238)	(0.4)
<i>[Collect Service]</i>	[17,150]	[1.8]	[15,413]	[1.7]	[1,736]	[11.3]
Intersegment eliminations	(66,666)	(7.1)	(63,217)	(7.0)	(3,449)	5.5
International Transport Industry	61,189	6.6	67,568	7.5	(6,378)	(9.4)
Marine forwarding	14,176	1.5	13,600	1.5	575	4.2
Air-freight forwarding	49,920	5.4	61,086	6.8	(11,165)	(18.3)
Others	6,981	0.8	2,645	0.3	4,335	163.9
Intersegment eliminations	(9,888)	(1.1)	(9,763)	(1.1)	(124)	1.3
Information Communications Industry	18,430	2.0	19,424	2.1	(993)	(5.1)
Information services	27,168	2.9	25,321	2.8	1,847	7.3
Information equipment sales	5,223	0.6	4,974	0.5	249	5.0
Intersegment eliminations	(13,961)	(1.5)	(10,870)	(1.2)	(3,090)	28.4
Other Industry	18,081	1.9	17,445	1.9	636	3.6
Packaging operations	6,725	0.7	7,924	0.9	(1,199)	(15.1)
Merchandise sales	12,547	1.3	11,677	1.3	870	7.5
<i>[Book services]</i>	[5,148]	[0.6]	[4,745]	[0.5]	[402]	[8.5]
Leasing operations	8,277	0.9	7,218	0.8	1,059	14.7
Others	4,275	0.5	4,062	0.4	213	5.3
Intersegment eliminations	(13,745)	(1.5)	(13,437)	(1.5)	(308)	2.3
TOTAL	932,120	100.0	906,944	100.0	25,176	2.8

② Increases and decreases in operating costs

Millions of Yen

	Year ended March 31, 2002		Year ended March 31, 2001		Increase (Decrease)	Percentage Change
	Amount	Percentage	Amount	Percentage		
Operating revenues	932,120	100.0	906,944	100.0	25,176	2.8
Total operating costs	878,930	94.3	854,917	94.3	24,013	2.8
Personnel expenses [Provision for retirement benefits]	489,870 [21,812]	52.6 [2.3]	460,744 [17,867]	50.8 [2.0]	29,126 [3,945]	6.3 [22.1]
Subcontracting expenses [Commission expenses] [Vehicle hiring expenses]	291,057 [107,986] [108,146]	31.2 [11.6] [11.6]	285,732 [101,033] [103,288]	31.5 [11.1] [11.4]	5,325 [6,952] [4,858]	1.9 [6.9] [4.7]
Vehicle expenses	17,832	1.9	16,924	1.9	907	5.4
Other expenses	186,083	20.0	190,093	21.0	(4,009)	(2.1)
Elimination of internal procurement costs	(105,912)	(11.4)	(98,576)	(10.9)	(7,336)	7.4

Employee Breakdown

Employees

	Year ended March 31, 2002		Year ended March 31, 2001		Increase (Decrease)	Percentage Change
	Number of employees	Percentage	Number of employees	Percentage		
Total employees	108,700	100.0	101,784	100.0	6,916	6.8
Full-time employees	55,605	51.2	53,351	52.4	2,254	4.2
Part-time employees	53,095	48.8	48,433	47.6	4,662	9.6

(%)

	Year ended March 31, 2002	Year ended March 31, 2001	Increase (Decrease)
Ratio of personnel expenses over operating revenues	47.3	45.9	1.4
Ratio of personnel expenses over net revenues	65.7	64.1	1.6

③ Increases and decreases in non-operating expenses (Income)

Millions of Yen

	Year ended March 31, 2002	Year ended March 31, 2001	Increase (Decrease)	Causes of increase or decrease
Non-operating income				
Interest and dividend income	650	1,035	(385)	Interest (322) Dividend income (62)
Non-operating expenses				
Interest expense	2,154	2,581	(427)	Bond interest (539)

④ Increases and decreases in extraordinary profit and loss

Millions of Yen

	Year ended March 31, 2002	Year ended March 31, 2001	Increase (Decrease)	Causes of increase or decrease
Extraordinary profit				
Gain on sales of marketable and investment securities	0	259	(258)	Gain on sales of marketable and investment securities (258)
Extraordinary loss				
Loss on sales of marketable and investment securities	71	6,448	(6,377)	Loss on sales of marketable and investment securities (6,377)
Evaluation loss on marketable and investment securities	3,523	1,228	2,294	Evaluation loss on marketable and investment securities 8 listed stocks
Provision for retirement benefits	-	47,962	(47,962)	

Principal Increases and Decreases in Consolidated Balance Sheets

① Increases and decreases in assets

Millions of Yen

	Year ended March 31, 2002	Year ended March 31, 2001	Increase (Decrease)	Causes of increase or decrease
Current Assets				
Cash and time deposits	155,625	158,540	(2,914)	
Marketable securities	6,334	6,120	214	Transfer from investment securities 6,334 Redemption due to maturity (6,258)
Deferred tax assets	7,774	7,633	140	
Fixed Assets				
Vehicles and transport equipment	26,599	22,812	3,786	5,021 additional and replacement vehicles
Buildings and structures	106,016	106,339	322	
Land	158,412	156,133	2,279	(Purchase) Koto-ku 2,062 Niiza 316 (Sale) Tokushima (198)
Marketable and investment securities	23,364	22,186	1,177	Purchase 12,112 Transfer to securities (6,334) Sale (440) Evaluation loss (3,519)
Deferred tax assets	29,709	24,150	5,558	Transfers to retirement benefits 3,879 Evaluation loss on investment securities 1,442

② Increases and decreases in liabilities, minority interests and shareholders' equity

Millions of Yen

	Year ended March 31, 2002	Year ended March 31, 2001	Increase (Decrease)	Causes of increase or decrease
Current Liabilities				
Current portion of bonds	15,200	15,000	200	2nd redemption of straight corporate bonds (15,000) 1st purchase of straight corporate bonds 200 Corporate bond transfer 3rd purchase of straight corporate bonds 15,000 Corporate bond transfer
Long-Term Liabilities				
Bonds	42,000	55,200	13,200	1st purchase of straight corporate bonds (200) 3rd purchase of straight corporate bonds (15,000) 1st purchase of unsecured corporate bond 2,000
Convertible bonds	21,941	22,232	291	6th purchase of convertible bonds (287) 7th purchase of convertible bonds (4)
Liability for employees' retirement benefits	72,854	63,245	9,609	Deposits 21,783 Reversals 12,173
Shareholders' Equity				
Common stock	116,300	116,154	145	Deposit from two-part conversion of convertible bonds
Additional paid-in capital	129,092	128,947	145	Deposit from two-part conversion of convertible bonds
Evaluation loss on other securities	895	1,511	615	Revaluation of marketable securities (1,043) Tax effects 427

③ Interest-bearing debt

Millions of Yen

	Year ended March 31, 2002	Year ended March 31, 2002	Increase (Decrease)	Percentage change
Interest-bearing debt	95,046	115,511	(20,464)	(17.7)

Capital Expenditure and Depreciation

Construction basis

Millions of Yen

	Year ended March 31, 2002		Year ended March 31, 2001		Increase (Decrease)	Percentage Change
	Amount	Percentage	Amount	Percentage		
Capital expenditure	38,624	100.0	37,377	100.0	1,246	3.3
Vehicles	18,203	47.1	14,721	39.4	3,482	23.7
Land	2,540	6.6	2,727	7.3	(186)	(6.8)
Buildings	6,669	17.3	8,489	22.7	(1,820)	(21.4)
Machinery and equipment	6,191	16.0	4,907	13.1	1,283	26.1
Others	5,019	13.0	6,531	17.5	(1,511)	(23.1)

Millions of Yen

	Year ended March 31, 2002	Year ended March 31, 2001	Increase (Decrease)	Percentage Change
Depreciation	31,764	29,900	1,863	6.2

National Network

	As of March 31, 2002	As of March 31, 2001	Increase (Decrease)
Vehicles	36,620	34,953	1,667
Delivery channels	3,291	3,054	237
Bases	70	69	1
Processing centers	1,735	1,792	(57)
Others	1,486	1,193	293
Sub-agents	316,294	312,513	3,781

Performance Forecasts

Millions of Yen

	Forecasts for the year ending March 31, 2003		Year ended March 31, 2002			
	Amount	Percentage	Amount	Percentage	Increase (Decrease)	Percentage Change
Operating revenues	968,000	100.0	932,120	100.0	35,879	3.8
Operating income	54,700	5.7	53,189	5.7	1,510	2.8
Ordinary income	55,700	5.8	54,431	5.8	1,268	2.3
Net income	28,700	3.0	27,512	3.0	1,187	4.3

Forecasts for Operating Revenues and Operating Income by Segment

Millions of Yen

	Forecasts for the year ending March 31, 2003		Year ended March 31, 2002		Increase (Decrease)	
	Amount	Percentage	Amount	Percentage	Amount	Percentage
Domestic Transportation Industry	865,000	89.3	834,418	89.5	30,581	3.7
<i>Takkyubin</i>	708,000	73.1	683,588	73.3	24,411	3.6
Moving services	46,800	4.8	45,040	4.8	1,759	3.9
<i>Yamato Bin</i> <i>[Kuroneko Mail]</i>	86,100 [67,200]	8.9 [6.9]	78,330 [60,492]	8.4 [6.5]	7,769 [6,707]	9.9 [11.1]
Domestic air freight	31,000	3.2	30,732	3.3	267	0.9
International Transport Industry	65,000	6.7	61,189	6.6	3,810	6.2
Information Communications Industry	19,000	2.0	18,430	2.0	569	3.1
Other Industry	19,000	2.0	18,081	1.9	918	5.1
TOTAL	968,000	100.0	932,120	100.0	35,879	3.8

Forecasts for Increases and Decreases in Operating Costs

Millions of Yen

	Forecasts for the year ending March 31, 2003		Year ended March 31, 2002			
	Amount	Percentage	Amount	Percentage	Increase (Decrease)	Percentage Change
Operating revenues	968,000	100.0	932,120	100.0	35,879	3.8
Total of operating costs	913,300	94.3	878,930	94.3	34,369	3.9
Personnel expenses [Provision for retirement benefits]	511,500 [37,300]	52.8 [3.9]	489,870 [21,812]	52.6 [2.3]	21,629 [15,487]	4.4 [71.0]
Subcontracting expenses [Commission expenses] [Vehicle hiring expenses]	301,000 [110,000] [111,000]	31.1 [11.4] [11.5]	291,057 [107,986] [108,146]	31.2 [11.6] [11.6]	9,942 [2,013] [2,853]	3.4 [1.9] [2.6]
Vehicles expenses	18,300	1.9	17,832	1.9	467	2.6
Other expenses	200,000	20.7	186,083	20.0	13,916	7.5
Elimination of internal procurement costs	(117,500)	(12.2)	(105,912)	(11.4)	(11,587)	10.9

Forecasts for Takkyubin Delivery Volume

Thousands of parcels

	Forecasts for the year ending March 31, 2003		Year ended March 31, 2002		Increase (Decrease)	Percentage Change
	Delivery volume	Percentage	Delivery volume	Percentage		
Takkyubin total	990,000	100.0	947,895	100.0	42,105	4.4
Cool Takkyubin	116,000	11.7	112,206	11.8	3,794	3.4
Collect Service	57,000	5.8	52,704	5.6	4,296	8.2
Takkyubin Time Service	17,500	1.8	17,067	1.8	433	2.5
Golf Takkyubin	4,800	0.5	4,979	0.5	(179)	(3.6)
Ski Takkyubin	1,150	0.1	1,113	0.1	37	3.3
Airport Takkyubin	730	0.1	1,027	0.1	(297)	(28.9)

Yen

	Forecasts for the year ending March 31, 2003	Year ended March 31, 2002	Increase (Decrease)
Takkyubin unit price	715	721	(6)

Forecasts for Employee Breakdown

Employees

	Forecasts for the year ending March 31, 2003		Year ended March 31, 2002		Increase (Decrease)	Percentage Change
	Number of employees	Percentage	Number of employees	Percentage		
Total employees	109,500	100.0	108,700	100.0	800	0.7
Full-time employees	67,500	61.6	55,605	51.2	11,895	21.4
Part-time employees	42,000	38.4	53,095	48.8	(11,095)	(20.9)

(%)

	Forecasts for the year ending March 31, 2003	Year ended March 31, 2002	Increase (Decrease)
Ratio of personnel expenses over operating revenues_	47.1	47.3	(0.2)
Ratio of personnel expenses over net revenues	65.2	65.7	(0.5)

Forecasts for Capital Expenditure and Depreciation

Construction basis

Millions of Yen

	Forecasts for the year ending March 31, 2003		Year ended March 31, 2002		Increase (Decrease)	Percentage Change
	Amount	Percentage	Amount	Percentage		
Capital expenditure	46,000	100.0	38,624	100.0	7,375	19.1
Vehicles	18,000	39.1	18,203	47.1	(203)	(1.1)
Land	700	1.5	2,540	6.6	(1,840)	(72.4)
Buildings	12,800	27.8	6,669	17.3	6,130	91.9
Machinery and equipment	6,800	14.8	6,191	16.0	608	9.8
Others	7,700	16.8	5,019	13.0	2,680	53.4

Millions of Yen

	Forecast for the year ending March 31, 2003	Year ended March 31, 2002	Increase (Decrease)	Percentage Change
Depreciation	34,600	31,764	2,835	8.9

【 Non-Consolidated 】

Performance

Millions of Yen

	Year ended March 31, 2002		Year ended March 31, 2001		Increase (Decrease)	Percentage Change
	Amount	Percentage	Amount	Percentage		
Operating revenues	819,677	100.0	786,832	100.0	32,844	4.2
Operating income	38,942	4.8	38,547	4.9	394	1.0
Ordinary income	40,225	4.9	39,607	5.0	618	1.6
Net income (loss)	19,313	2.4	(9,953)		29,266	

Principal Increases and Decreases in Non-Consolidated Statements of Operations

① Increases and decreases in operating revenues

Millions of Yen

	Year ended March 31, 2002		Year ended March 31, 2001		Increase (Decrease)	Percentage Change
	Amount	Percentage	Amount	Percentage		
Takkyubin	636,859	77.7	613,984	78.1	22,874	3.7
Moving services	42,812	5.2	41,875	5.3	936	2.2
Yamato Bin [Kuroneko Mail]	75,153 [58,444]	9.2 [7.1]	65,477 [55,740]	8.3 [7.1]	9,675 [2,704]	14.8 [4.9]
Air freight [Domestic freight] air	31,179 [30,552]	3.8 [3.7]	31,851 [31,476]	4.0 [4.0]	(672) [(923)]	(2.1) [(2.9)]
Sales of goods [Merchandise sales]	18,148 [14,192]	2.2 [1.7]	17,314 [13,376]	2.2 [1.7]	834 [816]	4.8 [6.1]

② Increases and decreases in operating costs

Millions of Yen

	Year ended March 31, 2002		Year ended March 31, 2001		Increase (Decrease)	Percentage Change
	Amount	Percentage	Amount	Percentage		
Operating revenues	819,677	100.0	786,832	100.0	32,844	4.2
Total operating costs	780,734	95.2	748,284	95.1	32,449	4.3
Personnel expenses [Provision for retirement benefits]	440,992 [19,436]	53.8 [2.4]	415,006 [16,040]	52.7 [2.0]	25,985 [3,395]	6.3 [21.2]
Subcontracting expenses [Commission expenses] [Vehicle hiring expenses]	186,018 [60,890] [96,366]	22.7 [7.4] [11.8]	181,191 [60,830] [91,866]	23.0 [7.7] [11.7]	4,826 [59] [4,499]	2.7 [0.1] [4.9]
Vehicles expenses	15,453	1.9	14,627	1.9	826	5.7
Other expenses	138,269	16.8	137,459	17.5	810	0.6

Employee Breakdown

Employees

	Year ended March 31, 2002		Year ended March 31, 2001		Increase (Decrease)	Percentage Change
	Number of employees	Percentage	Number of employees	Percentage		
Total employees	97,474	100.0	91,026	100.0	6,448	7.1
Full-time employees	48,387	49.6	46,651	51.3	1,736	3.7
Part-time employees	49,087	50.4	44,375	48.7	4,712	10.6

%

	Year ended March 31, 2002	Year ended March 31, 2002	Increase (Decrease)
Ratio of personnel expenses over operating revenues	53.8	52.7	1.1
Ratio of personnel expenses over net revenues	69.6	68.5	1.1

Capital Expenditure and Depreciation

Construction basis

Millions of Yen

	Year ended March 31, 2002		Year ended March 31, 2001		Increase (Decrease)	Percentage Change
	Amount	Percentage	Amount	Percentage		
Capital expenditure	29,007	100.0	29,371	100.0	(364)	(1.2)
Vehicles	14,655	50.5	11,915	40.6	2,740	23.0
Land	387	1.3	2,727	9.3	(2,339)	(85.8)
Buildings	6,225	21.5	8,010	27.3	(1,784)	(22.3)
Machinery and equipment	6,088	21.0	4,703	16.0	1,385	29.4
Others	1,649	5.7	2,015	6.9	(366)	(18.2)

Millions of Yen

	Year ended March 31, 2002	Year ended March 31, 2001	Increase (Decrease)	Percentage Change
Depreciation	24,917	23,615	1,301	5.5

National Network

	As of March 31, 2002	As of March 31, 2001	Increase (Decrease)
Vehicles	33,511	31,922	1,589
Delivery channels	3,003	2,775	228
Bases	62	61	1
Processing centers	1,562	1,620	(58)
Others	1,379	1,094	285
Sub-agents	284,435	281,240	3,195

Performance Forecasts

Millions of Yen

	Forecasts for the year ending March 31, 2003		Year ended March 31, 2002			
	Amount	Percentage	Amount	Percentage	Increase (Decrease)	Percentage Change
Operating revenues	852,000	100.0	819,677	100.0	32,322	3.9
Operating income	40,500	4.8	38,942	4.8	1,557	4.0
Ordinary income	42,000	4.9	40,225	4.9	1,774	4.4
Net income	20,800	2.4	19,313	2.4	1,486	7.7

Forecasts for Operating Revenues by Segment

Millions of Yen

	Forecasts for the year ending March 31, 2003		Year ended March 31, 2002		Increase (Decrease)	Percentage Change
	Amount	Percentage	Amount	Percentage		
Motor Carriage Operations	791,000	92.8	759,049	92.6	31,950	4.2
<i>Takkyubin</i>	660,000	77.5	636,859	77.7	23,140	3.6
Moving services	44,000	5.1	42,812	5.2	1,187	2.8
<i>Yamato Bin</i> <i>[Kuroneko Mail]</i>	83,000 [65,000]	9.7 [7.6]	75,153 [58,444]	9.2 [7.1]	7,846 [6,555]	10.4 [11.2]
Others	4,000	0.5	4,223	0.5	(223)	(5.3)
Freight Forwarding	41,800	4.9	41,370	5.0	429	1.0
Rail-freight forwarding	2,500	0.3	2,495	0.3	4	0.2
Air-freight forwarding [Domestic air freight]	31,300 [30,500]	3.7 [3.6]	31,179 [30,552]	3.8 [3.7]	120 [(52)]	0.4 [(0.2)]
Marine forwarding	8,000	0.9	7,695	0.9	304	4.0
Other Businesses	19,200	2.3	19,257	2.4	(57)	(0.3)
Sales of goods [Merchandise sales]	18,300 [14,500]	2.2 [1.7]	18,148 [14,192]	2.2 [1.7]	151 [307]	0.8 [2.2]
Others	900	0.1	1,108	0.2	(208)	(18.8)
TOTAL	852,000	100.0	819,677	100.0	32,322	3.9

Forecast for Employee Breakdown

Employees

	Forecasts for the year ending March 31, 2003		Year ended March 31, 2002		Increase (Decrease)	Percentage Change
	Number of employees	Percentage	Number of employees	Percentage		
Total employees	97,600	100.0	97,474	100.0	126	0.1
Full-time employees	60,000	61.5	48,387	49.6	11,613	24.0
Part-time employees	37,600	38.5	49,087	50.4	(11,487)	(23.4)

(%)

	Forecasts for the year ending March 31, 2003	Year ended March 31, 2002	Increase (Decrease)
Ratio of personnel expenses over operating revenues	53.7	53.8	(0.1)
Ratio of personnel expenses over net revenues	69.4	69.6	(0.2)

Forecasts for Capital Expenditure and Depreciation

Construction basis

Millions of Yen

	Forecasts for the year ending March 31, 2003		Year ended March 31, 2002		Increase (Decrease)	Percentage Change
	Amount	Percentage	Amount	Percentage		
Capital expenditure	32,000	100.0	29,007	100.0	2,992	10.3
Vehicles	14,900	46.6	14,655	50.5	244	1.7
Land	200	0.6	387	1.3	(187)	(48.4)
Buildings	7,800	24.4	6,225	21.5	1,574	25.3
Machinery and equipment	6,600	20.6	6,088	21.0	511	8.4
Others	2,500	7.8	1,649	5.7	850	51.5

Millions of Yen

	Forecast for the year ending March 31, 2003	Year ended March 31, 2002	Increase (Decrease)	Percentage Change
Depreciation	26,500	24,917	1,582	6.4