

NEWS RELEASE



**YAMATO
HOLDINGS**

**KOKUBU GROUP CORP.
Yamato Holdings Co., Ltd.**

KOKUBU GROUP and Yamato Holdings Sign Partnership Agreement to Create Sustainable Local Communities

KOKUBU GROUP CORP. (Head Office: Chuo-ku, Tokyo; Representative Director Chairman and CEO: Kanbei Kokubu) and Yamato Holdings Co., Ltd. (Head Office: Chuo-ku, Tokyo; Representative Director and President: Yutaka Nagao) announce that they have signed a partnership agreement on January 15, 2026 to create sustainable local communities.

■ Purpose

This agreement aims to realize sustainable local communities by leveraging each company's management resources and strengths. To solve local social issues in Japan, the two companies will build a distribution platform that connects food production to consumers and accelerate value creation for companies involved in the food supply chain.

■ Background

Through collaboration with local businesses, producers, local governments, and educational institutions, KOKUBO GROUP has been providing new value by developing and discovering products and services unique to local regions and promoting them in Japan and overseas. KOKUBU GROUP will lead the establishment of a new food supply chain, aiming to establish itself as the "Food Value Circulation Platformer", its vision title in the 12th Long-Term Management Plan that started in 2026.

Along with the changing times, the Yamato Group has been helping to **enrich our society** through "Delivery." In April 2024, the Yamato Group began activities under its

Medium-Term Management Plan "Sustainability Transformation 2030 ~1st Stage~," in which it aims to become "a value-creating company that contributes to the realization of a sustainable future."

With the conclusion of this new agreement, the two companies will work together to create new value in the supply chain.

■ Areas for Cooperation and Collaboration

The main initiatives under this agreement are as follows:

- (1) Improving convenience for consumers and producers
- (2) Supporting shopping environments in small commercial areas and people with shopping difficulties
- (3) Realizing high value-added and optimization in domestic and international logistics
- (4) Creating value through mutual utilization of resources such as bases, functions, and networks
- (5) Other initiatives determined through discussions between the two companies

■ Overview of Initiatives

In the five areas for co-creation, the two companies will leverage their strengths and resources to build a platform that connects producers to consumers.

- Co-creation area 1: Mobile and fixed-location sales bases in areas where it is difficult to shop
- Co-creation area 2: Establishment of a production area-type centralized base utilizing local sales offices and facilities
- Co-creation area 3: Expansion of food distribution between remote areas using freighter aircraft^{*1}, aircraft bellies^{*2}, and the TA-Q-BIN network
- Co-creation area 4: Establishment of consumption centers in urban areas, such as process centers (distribution and processing facilities) and inventory-type centers
- Co-creation area 5: Creation of direct markets linking producers with retailers, food service providers, and consumers

*1 Freighter: Yamato Group's dedicated cargo aircraft capable of large cargo/high-volume transportation

*2 Belly: Underfloor cargo compartment of passenger aircraft



Press briefing held on Thursday, January 15, 2026

(Center left) Akira Kokubu, Representative Director, President, and COO of KOKUBU GROUP CORP.

(Center right) Yutaka Nagao, Representative Director, Executive Officer and President of Yamato Holdings Co., Ltd.

(Left) Keisuke Yamazaki, Director & Executive Managing Officer of KOKUBU GROUP CORP.

(Right) Hiroshi Etani, Member of the Board, Executive Officer and Vice President of Yamato Transport Co., Ltd.

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